



COUNTY OF ALAMEDA

REQUEST FOR INTEREST No. ACBH-031522

for

An examination of Medi-Cal Substance Use Service usage in Alameda County: a 5-year trend

Any follow up RFI questions issued as a result of this Request for Interest (RFI) will be posted on [Alameda County Current Contracting Opportunities](https://gsa.acgov.org/do-business-with-us/contracting-opportunities/) [https://gsa.acgov.org/do-business-with-us/contracting-opportunities/]. Please immediately update the County Contact noted below of any e-mail address changes. To vendors registered or certified in the Small Local Emerging Business vendor database: Please maintain correct and accurate e-mail address information to ensure receipt of future RFIs.

Contact Person: Clyde H. Lewis, Director SUD Continuum of Care

Phone Number: (510) 567-8123

E-mail Address: Clyde.Lewis@acgov.org

RFI RESPONSE DUE

by

2:00 p.m.

on

May 1, 2022



Alameda County is committed to reducing environmental impacts across our entire supply chain. If printing this document, please print only what you need, print double-sided, and use recycled-content paper.

A. INTENT

The intent of this Request for Interest (RFI) is to search for qualified vendors to conduct research on Medi-Cal Substance Use service usage in the Alameda County. The goal of the Alameda County Behavioral Health Care Services (hereafter referred to as ACBH or County) is to fund a qualified vendor for study that will guide ACBH to better understand variance in the Medi-Cal usage over the past 5-years. Total funding available for the research project is **\$25,000** which will be provided through 2011 Realignment.

The County of Alameda will choose the most qualified vendor to conduct research through this RFI process and subsequent RFP will not be issued.

B. SCOPE

The Medi-Cal penetration data over the past 5-years shows a marked decrease in the total number of Medi-Cal beneficiaries utilizing substance use services (a downward trend of 1.14% since 2016-17). The total number of Medi-Cal beneficiaries utilizing services were **495,566** in FY 2016-2017 which decreased to **446,882** in 2020-2021.

The aim of this RFI is to allow ACBH to understand and address existing Medi-Cal penetration. The study conducted as a result of this RFI will support ACBH leadership to determine the cause of decrease in substance use services utilization and take appropriate actions.

With this funding, the chosen vendor must be able to properly present, examine and assess both primary / contributing factors to the study's findings, and provide recommendation.

C. VENDOR QUALIFICATION CRITERIA

Bidder's minimum qualification criteria include, but are not limited, to the following:

1. Bidder shall be regularly and continuously engaged in the business of conducting research and providing quarterly study updates for at least one (1) year;
2. Bidder will provide evidence of prior research related to examining the Medi-Cal Substance Use Beneficiaries / population.
3. The ideal bidder will have experience in leading, analyzing, and presenting research data to the County and other healthcare entities.

D. COUNTY PROVISIONS

1. Small and Emerging Locally Owned Business: The County is vitally interested in promoting the growth of small and emerging local businesses by means of

increasing the participation of these businesses in the County's purchase of goods and services.

As a result of the County's commitment to advance the economic opportunities of these businesses, **Bidders must meet the County's Small and Emerging Locally Owned Business requirements in order to be considered for the contract award.**

These requirements can be found online at:

- [Alameda County SLEB Program Overview](http://acgov.org/auditor/sleb/overview.htm)
[<http://acgov.org/auditor/sleb/overview.htm>]; and
- [Alameda County SLEB Program Additional Information](https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/)
[<https://gsa.acgov.org/do-business-with-us/vendor-support/small-local-and-emerging-businesses/>]

A small business is defined by the [United States Small Business Administration](#) (SBA) as having no more than the number of employees or average annual gross receipts over the last three years required per SBA standards based on the small business's appropriate NAICS code.

An emerging business is defined by the County as having either annual gross receipts of less than one-half that of a small business OR having less than one-half the number of employees AND that has been in business less than five years.

E. COUNTY CONTACTS

Questions regarding this RFI must be submitted in writing to:

Clyde H. Lewis, Director SUD Continuum of Care
Alameda County Behavioral Health
2000 Embarcadero Cove, 4th Floor
Oakland, CA 94606
Phone: (510) 567-8123
Fax: (510) 208-9626
E-mail: Clyde.Lewis@acgov.org

F. ESTIMATED CALENDAR OF EVENTS:

Event	Date
Request for Interest (RFI) Issued	March 15, 2022
RFI Response Due	May 1, 2022
Award Date	July 15, 2022

Award Start Date	September 15, 2022
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Note: Dates indicated are approximate.

G. REQUEST FOR INTEREST RESPONSE FORMAT


Alameda County GSA-Procurement doesn't intend to issue an RFP/Q following this RFI. In order to get selected for the above-referenced study, please follow below instructions.

1. Vendors that meet the Qualification Criteria should send an **e-mail** to Jameka Polk: Jameka.Polk@acgov.org by **2:00 p.m. on, May 1, 2022.**

The subject of the e-mail must read:

- **PLEASE ADD TO VENDOR LIST - RFI No. ACBH-031522**
- The body of the e-mail must contain the following:
 - Business Name
 - Contact's Name
 - Business Address (PO Box/Street Address, City, State)
 - Contact's Telephone Number
 - Contact's E-mail Address

2. In addition, the County encourages any **new vendors that are local to Alameda County** to register and be added to the County SLEB database. More information on how to register can be found on the County's website at: <http://acgov.org/auditor/sleb/newvendor.htm>.

3. Both local and non-local can subscribe to any or all Contracting Opportunities Categories and/or [Upcoming Events](#) for automatic updates. Subscribers will receive an e-mail announcing when the latest information has been updated on our website. More information on how to  [Subscribe](https://gsa.acgov.org/do-business-with-us/egov-subscriptions/) [<https://gsa.acgov.org/do-business-with-us/egov-subscriptions/>].