



OFFICE OF THE AGENCY DIRECTOR
1000 San Leandro Blvd., Suite 300
San Leandro, CA 94577
TEL (510) 618-3452
FAX (510) 351-1367

January 21, 2020

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE MULTI-YEAR MASTER CONTRACT AMENDMENTS WITH FELTON INSTITUTE AND ROOTS COMMUNITY HEALTH CENTER, INC. TO PROVIDE REENTRY SERVICES TO THE REALIGNED POPULATION WITH MILD TO MODERATE MENTAL HEALTH CONDITIONS IN THE TOTAL AMOUNT OF \$2,500,000

RECOMMENDATIONS

- A. Approve multi-year Community-Based Organization (CBO) master contract amendments to implement a pilot program for the provision of reentry case management and treatment services for realigned individuals with mild to moderate mental health conditions for the contract period of 2/1/20 – 6/30/21 for a total amount of \$2,500,000:
- i. Roots Community Health Center (Principal: Noha Aboelata; Location: Oakland), Master Contract No. 901294, new Procurement Contract No. 18997, in the amount of \$1,250,000;
 - ii. Felton Institute (Principal: Al Gilbert; Location: Alameda), Master Contract No. 900709, new Procurement Contract No. 18806, in the amount of \$1,250,000; and
- B. Delegate authority to the Agency Director or designee to execute the agreement through the CBO master contract process and submit to the Clerk of the Board a copy for filing.

DISCUSSION/SUMMARY

Alameda County Behavioral Health Care Services (ACBH) is requesting approval of new multi-year procurement contracts with Felton Institute and Roots Community Health Center, Inc. (Roots), to provide a pilot program providing reentry case management and treatment services for individuals with mild to moderate mental illness who are involved with the criminal justice system. The goal of the funds, which come to the County through State Assembly Bill 109 and are recommended for this program by the Community Corrections Partnership, is to reduce recidivism and repeat hospitalization, to help clients reintegrate into their communities, and to promote self-efficacy among the affected population. This is anticipated to be a pilot because Mild to Moderate mental health services have dedicated funding from the State and Federal government through the managed care health plans.

The pilot program has been designed to fill a gap in services available to adults who are involved with the criminal justice system who may not be eligible for existing ACBH contracted reentry services as they do not meet medical necessity for moderate to severe Specialty Mental Health services. The reentry population is at a higher risk of experiencing homelessness, recidivism, substance use, trauma, unemployment, poverty, stigma, and discrimination due to criminal justice status, family separation, and a possible history of violence.

The agencies selected for this award will conduct outreach to engage clients into services. Staff will conduct client assessments; provide crisis intervention, mental health services, and case management; and assist clients in meeting essential needs for food, clothing, hygiene, shelter, benefits assistance, and medication. Services will be provided for remainder of this fiscal year and next fiscal year and will be both office-based and field-based.

This pilot program will begin to reach 60 clients annually and may include additional clients as capacity permits. Roots will provide services in the Northern region of the County while Felton Institute will serve the Central, Southern, and Eastern parts of the County. Your Board's approval of these contracts will mean that this underserved population will receive much needed services to support their reentry into the community.

SELECTION CRITERIA

ACBH released Request for Proposals (RFP) No. 19-02 on March 7, 2019. The RFP was advertised for 28 days using the General Services Agency (GSA) advertising guideline by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH's contracted providers and other ACBH contacts via existing email distribution lists. ACBH held two Bidders' Conferences on March 18 and 19, 2019 with attendance from six agencies.

Under this RFP, two separate competitive bidding processes were administered to procure services for three distinct geographic areas and sites within Alameda County. These included the North, Central, South, and East regions. While the RFP did include a third site to be co-located with Alameda County Probation Department, no bids were received for this site. ACBH will contract with the Roots and Felton to provide services at this site.

North County

A County Selection Committee consisting of four subject matter experts from ACBH, Alameda County Probation Department, the City of Oakland, and Beacon Health Options conducted evaluations on May 21, 2019. ACBH received three bids for services; however, one bidder received a technical disqualification because the bid submission exceeded the page maximum. The evaluation panel invited Roots and Felton Institute for oral interviews. Roots was recommended for contract award. The bidders were notified via email and certified mail of the evaluation panel's recommendation on May 29, 2019. The table below summarizes the results of this competitive bidding process and the evaluation panel's recommendation for this contract award.

Bidder	Certified, Small, Local or Emerging	Score
Roots Community Health Center	Yes	402
<i>Felton Institute</i>	<i>No</i>	<i>368</i>
<i>LifeLong Medical Care</i>	<i>Disqualified</i>	

There was no bid protest or appeal submitted for this competitive process. Roots Community Health Center is a local, non-profit community-based organization providing direct services on behalf of the County and a certified Small, Local, and Emerging Business (SLEB) provider (No. 13-00111; Expiration September 30, 2020).

Central, South and East County

A County Selection Committee consisting of four subject matter experts from ACBH, Alameda County Probation Department, the City of Oakland, and Beacon Health Options conducted evaluations on May 21, 2019. ACBH received two bids for services, however one of the bids was disqualified because the bid exceeded the page maximum. Felton Institute was recommended for contract award. The bidders were notified via email and certified mail of the evaluation panel’s recommendation on May 29, 2019. The table below summarizes the results of this competitive bidding process and the evaluation panel’s recommendation for this contract award.

Bidder	Certified, Small, Local or Emerging	Score
Felton Institute	No	334
<i>Tri Cities Community Development Center</i>	<i>Disqualified</i>	

Felton Institute is a local, non-profit community-based organization providing direct services on behalf of the County and is exempt from the requirements under the County’s Small, Local, and Emerging Business (SLEB) program.

FINANCING

Appropriations for the involved contract are fully offset by AB 109 funding already included in the FY 19-20 ACBH approved budget. The appropriation will be fully offset by AB 109 funding transferred by the Auditor to Probation during FY 19-20 per the Board Letter approved on May 7, 2019 (Agenda item 33). Approval of these recommendations will have no impact on net County cost.

VISION 2026 GOAL

Reentry treatment services for individuals with mild to moderate mental health conditions meet the 10x goal pathways of **Healthcare for All** and **Crime Free County** in support of the shared vision of **Safe and Livable Communities** and a **Thriving and Resilient Population**.

Sincerely,

DocuSigned by:

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Colleen Chawla, Director
Health Care Services Agency

DocuSigned by:

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Wendy Still, Chief Probation Officer
Probation Department

CC/RML/rc/wk/sj