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August 20, 2019

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE MASTER CONTRACT AMENDMENTS WITH TWO COMMUNITY BASED ORGANIZATIONS FOR THE PROVISION OF SCHOOL BASED BEHAVIORAL HEALTH SERVICES FOR TWO OAKLAND SCHOOLS FOR FISCAL YEAR 2020

RECOMMENDATIONS

- A. Approve Master Contract amendments and new Procurement Contracts with the following two mental health service providers to provide School Based Behavioral Health Services (SBBH) for the contract period of 9/1/19 – 6/30/20 for a combined total amount of \$702,615:
 - i. Procurement Contract No. 18995 under Master Contract No. 900121 with Seneca Family of Agencies for ASCEND Charter School (Principal: Ken Berrick; Location: Oakland) in the amount of \$330,500;
 - ii. Procurement Contract No. 18998 under Master Contract No. 900122 with S.T.A.R.S., Inc. for East Oakland Pride Elementary School (Principal: Kent Dunlap; Location: Oakland), in the amount of \$372,115;
- B. Delegate authority to the Health Care Services Agency Director or designee to negotiate and execute the agreements upon review and approval as to form by County Counsel, and submit an original executed copy to the Clerk of the Board for filing; and
- C. Authorize the Auditor-Controller to make the related budget adjustments.

DISCUSSION/SUMMARY

Alameda County Behavioral Health Care Services (ACBH) is recommending award of new contracts with two community-based organizations (CBOs) within two schools in Oakland: ASCEND Charter School (ASCEND), operated by Education for Change (EFC) and East Oakland Pride Elementary School (EOP), which is one of the schools in the Oakland Unified School District (OUSD). These programs will provide School Based Behavioral Health (SBBH) services to school-age children and youth to address their mental, emotional, and behavioral issues, and/or substance abuse issues that create a barrier to their effective learning.

ACBH's Child and Young Adult System of Care (CYASOC) has partnered with OUSD and EFC, a charter management organization in Oakland, to provide SBBH to the priority population: eligible children and youth, aged five through 19 years old, who fit the criteria of the service need as determined by the requirements of specialty mental health.

The SBBH programs include mental health, case management and crisis intervention for students. A SBBH program generally serves between 15 and 20 students at any one time. The goal of the SBBH programs is to provide effective interventions that improve classroom dynamics; increase the ability of children and adolescents to acquire new knowledge and skills in the school setting; and improve social-emotional functioning and academic achievement.

EFC requested a County-contracted SBBH provider in August 2018. In September 2018, OUSD requested that ACBH conduct a competitive procurement of the SBBH program at EOP. ACBH conducted a competitive Request for Proposal (RFP) No. 19-05 for both programs, and is requesting approval of contract awards for the following agencies which have been recommended for award through the recent RFP as described in further detail in the Selection Criteria section of this Board Letter: Seneca Family of Agencies (Seneca) to provide the SBBH program at ASCEND, and S.T.A.R.S., Inc. (STARS) to provide the SBBH program at EOP.

There is an associated Board Letter on this same Board agenda requesting to add funding to the above-referenced procurement contract with Seneca for a separate group of programs (Intensive Counseling Enriched Special Day Classes) resulting from a separate ACBH RFP.

SELECTION CRITERIA

ACBH released RFP No. 19-05 on April 9, 2019, for the provision of SBBH programs at two school sites in Oakland: ASCEND and EOP.

Under this RFP, two separate competitive bidding processes were administered to procure services for each school site. The RFP was advertised for 30 days using the General Services Agency (GSA) advertising guideline by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH's contracted providers and other ACBH contacts via existing email distribution lists, including Small, Local and Emerging Businesses (SLEBs). ACBH held two Bidders' Conferences on April 23, 2019 and April 24, 2019 with attendance from 11 agencies.

ASCEND

An evaluation panel consisting of four subject matter experts from ACBH, Alameda County Social Services Agency, and ASCEND was conducted on June 26, 2019 to review and score the five bid proposals received. Seneca was recommended for award. The bidders were notified via email and certified mail of the evaluation panel's recommendations on July 5, 2019. The table below summarizes the results of this competitive bidding process and the evaluation panel's recommendations for this contract award.

Bidder	Certified, Small, Local or Emerging	Score
Seneca	No	377
<i>East Bay Agency for Children</i>	<i>Yes</i>	<i>302</i>
<i>STARS</i>	<i>No</i>	<i>346</i>
<i>Unity Care Group</i>	<i>No</i>	<i>265</i>
<i>Community Health for Asian Americans</i>	<i>Yes</i>	<i>302</i>

There were no bid protests received for this competitive bidding process. Seneca Family of Agencies is a local, non-profit community-based organization and is exempt from requirements under the SLEB program.

EOP

An evaluation panel consisting of four subject matter experts from ACBH and Oakland Unified School District was conducted on June 27, 2019 to review and score the five bid proposals received. STARS was recommended for award. The bidders were notified via email and certified mail of the evaluation panel’s recommendations on July 5, 2019. The table below summarizes the results of this competitive bidding process and the evaluation panel’s recommendations for this contract award.

Bidder	Certified, Small, Local or Emerging	Score
STARS	No	396
<i>Family Support Services</i>	<i>Yes</i>	<i>247</i>
<i>Lincoln</i>	<i>No</i>	<i>344</i>
<i>Unity Care Group</i>	<i>No</i>	<i>272</i>
<i>Community Health for Asian Americans</i>	<i>Yes</i>	<i>360</i>

There were no bid protests received for this competitive bidding process. Though STARS is a for-profit organization eligible to participate in the SLEB program, your Board has previously approved a waiver of the SLEB requirement to subcontract 20 percent of their services for two important reasons: (1) clinical care to clients would be compromised; and (2) State regulations for Medi-Cal do not allow for clinical services to be sub-contracted with entities that are subject to the cost reporting requirements of the State. This regulatory requirement is supported by good clinical practice.

FINANCING

Appropriations for these services will be fully offset by \$182,159 in revenue from Mental Health Services Act funding per the attached Financial Recommendation and \$520,456 in Medi-Cal EPSDT funding already included in the ACBH budget and will have no impact on net County cost.

VISION 2026 GOAL

The provision of SBBH services for Oakland school-age children and youth meets the 10x goal pathway of **Healthcare for All** in support of the shared vision of a **Thriving and Resilient Population**.

Sincerely,

DocuSigned by:

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Colleen Chawla, Director
Health Care Services Agency

CC:RML/ps/wv