

# **Alameda County Behavioral Health**

**RFP No. 19-09, Addendum No. 1**

## **ALAMEDA COUNTY BEHAVIORAL HEALTH**

**ADDENDUM No. 1**

**to**

**RFP No. 19-09 Severe Mental Illness Reentry Treatment Team**

**Specification Clarification/ Modification and Recap of the Networking/ Bidder's  
Conferences held on**

**Tuesday, July 9, 2019 and Wednesday, July 10, 2019**

**This County of Alameda, General Services Agency (GSA), RFP/Q Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County's Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP/Q Addendum will also be posted on the GSA Contracting Opportunities website located at**

**[https://www.acgov.org/gsa\\_app/gsa/purchasing/bid\\_content/contractopportunities.jsp](https://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp)**

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The following Sections have been modified to read as shown below. Changes made to the original RFP document are in **bold** print and **highlighted**, and deletions made have a ~~strike~~ through.

<b>CLARIFICATIONS &amp; CORRECTIONS/CHANGES THAT PERTAIN TO...</b>
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**1. RFP**

- **Section II.B. Calendar of Events.** Language updated as follows:

Event	Date/Location
Request for Proposals (RFP) Issued	<del>Tuesday, June 25, 2019</del> <b>Wednesday, June 26, 2019</b>
Bidder's Written Questions Due	By 5:00 pm on the day of 2 <sup>nd</sup> Bidder's Conference – ACBH strongly encourages Bidders to submit written questions earlier.
1 <sup>st</sup> Bidders' Conference	Tuesday, July 9, 2019      3:00pm – 4:30pm
2 <sup>nd</sup> Bidders' Conference	Wednesday, July 10, 2019      1:00pm – 2:30pm
Addendum Issued	Wednesday, July 17, 2019
<b>Proposals Due</b>	<b>Tuesday, August 6, 2019 by 2:00pm</b>
Review/Evaluation Period	August 7, 2019 – September 10, 2019
Oral Interviews (as needed)	Tuesday, September 10, 2019
Award Recommendation Letters Issued	Wednesday, September 17, 2019
Board Agenda Date	February 2020
Contract Start Date	February 2020

- **Section II. Table 3.** Language updated as follows:

RFP SECTION	EVALUATION METHOD	EVALUATION CRITERIA	WEIGHT
<b>6. BIDDER EXPERIENCE, ABILITY AND PLAN</b>	<b>i. Three-Phase Model</b>	How well-matched is Bidder's plan to provide services, including: <ul style="list-style-type: none"> <li>• Plan to implement the program requirements?</li> <li>• Management of clients that require services beyond the program's time frame?</li> <li>• Change management strategy in case the program requires modification due to unforeseen circumstances?</li> </ul>	<del>6</del> <b>7</b>

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### RESPONSES TO BIDDERS QUESTIONS

#### General

- Q1)** Could the County please provide additional information about how this program is different than the existing Forensic ACT (FACT) teams in terms of referral source(s), acuity, service intensity, etc?
- A1)** **The SMI Reentry Treatment Team program differs from the Forensic ACT (FACT) teams in a number of ways. Firstly, it is not a Full Service Partnership (FSP) Assertive Community Treatment (ACT) model team. It is a pilot and is time-limited, and the priority population of this RFP requires AB-109 eligibility. Lastly, this program involves a close partnership with Alameda County Probation Department (ACPD) and has a distinct three-phase service delivery approach.**
- Q2)** Page 47 of the RFP states that the term of the contract “will be one year and may be renewed thereafter.” However, page 14 of the RFP states that “ACBH anticipates clients with SMI will need services for up to 18 months, with possible extension up to six months.” Could the County please explain this discrepancy and clarify the plan for funding to serve clients for up to 18-24 months?
- A2)** **The County reserves the right to renew contracts on an annual basis based on, but not limited to, the availability of funds, awarded Contractor’s performance, and continued prioritization of the activities and priority populations as defined and determined by ACBH.**

#### Start-up

- Q3)** Page 3 of the RFP states that the “Program reimbursement will be based on a fee-for-service model, with a three-month start-up period based on actual costs.” Given the various referral sources and potential delay in receiving referrals, would the County entertain a cost reimbursement funding model until the program is fully enrolled?
- A3)** **The awarded Contractor will be expected to conduct outreach to reach full enrollment, which ACBH anticipates will happen after the three-month start-up period.**
- Q4)** Could the County please confirm that the Contract Start Date (February 2020) is the beginning of the 3-month start-up period/that clients will be served beginning in May 2020?
- A4)** **Yes, the anticipated start date of February 2020 would be the beginning of the three month start-up period.**

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### Staffing

- Q5)** Would the County recommend including a nurse in addition to psychiatry (to coordinate pharmacy needs, order labs, provide injections, etc.) in addition to the staffing listed on RFP page 17?
- A5)** **Bidders may propose a staffing model, beyond the minimum staffing requirements, that they consider to be the most beneficial to the program.**
- Q6)** RFP page 17 requests a 0.5 FTE Licensed Psychiatrist. Could a nurse practitioner or physician assistant (with MD supervision) fulfill this requirement?
- A6)** **Yes, a nurse practitioner or physician assistant with MD supervision may serve as prescriber.**
- Q7)** P. 19 says outcome is “app’t w/ Primary Care Physician” – must this be an MD? What about primary care NP or PA? (Assignment to an MD may be beyond our ability to mandate from partners/clinics.)
- A7)** **Yes, a Primary Care NP or PA may be used for this outcome.**

### Budget

- Q8)** What are the County’s expectations regarding FFP?
- A8)** **The Federal Financial Participation (FFP) program, or the percentage of state Medi-Cal Medi-Cal expenditures reimbursed by the federal government, was considered in the development of the total allocation for this RFP.**
- Q9)** Are there any additional funds available for start up expenses, or must proposers include those within the first year budget?
- A9)** **The total allocation of \$1,008,280 is the maximum amount available, and Bidders must include all costs within this amount.**

### SLEB

- Q10)** The “SLEB Partnering Information Sheet” included on page 58 of the RFP states “Bidders not meeting the definition of a SLEB are required to subcontract with a SLEB for at least 20% of the total estimated bid amount in order to be considered for contract award.” Can you please confirm that this 20% subcontracting requirement does not apply to this bid?
- A10)** **ACBH has been successful in the past in obtaining the Board of Supervisors’ approval to waive the SLEB subcontracting requirements for clinical services and will utilize the same approach as needed.**

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Company Name and Address	Representative Name	Contact Information
<b>Alameda County Behavioral Health</b> <b>1900 Embarcadero Cove, Suite 205</b> <b>Oakland, CA 94606-5235</b>	<b>Elizabeth Delph</b>	Phone: <b>(510) 777-2146</b>
		E-Mail: <b>Elizabeth.Delph@acgov.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Alameda County Behavioral Health</b> <b>1900 Embarcadero Cove, Suite 205</b> <b>Oakland, CA 94606-5235</b>	<b>Rachel Garcia</b>	Phone: <b>(510) 383-1744</b>
		E-Mail: <b>Rachel.Garcia2@acgov.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Alameda County Behavioral Health</b> <b>1900 Embarcadero Cove, Suite 205</b> <b>Oakland, CA 94606-5235</b>	<b>Michiko M. Ronné</b>	Phone: <b>(510) 383-2874</b>
		E-Mail: <b>Michiko.Ronne@acgov.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Alameda County Behavioral Health</b> <b>1900 Embarcadero Cove, Suite 205</b> <b>Oakland, CA 94606-5235</b>	<b>Majda Jenison</b>	Phone: <b>(510) 383-2871</b>
		E-Mail: <b>Majda.Jenison@acgov.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Alameda County Behavioral Health</b> <b>2000 Embarcadero Cove, Suite 400</b> <b>Oakland, CA 94606-5235</b>	<b>Henning Schultz</b>	Phone: <b>(510) 383-8539</b>
		E-Mail: <a href="mailto:Henning.Schulz@acgov.org">Henning.Schulz@acgov.org</a>
		SLEB Certified: Yes <input type="checkbox"/>

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<b>Alameda County Behavioral Health 2000 Embarcadero Cove, Suite 400 Oakland, CA 94606-5235</b>	<b>Juliene Schrick</b>	Phone: <b>(510) 239-1205</b>
		E-Mail: <b>Juliene.Schrick@acgov.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Alameda County Probation Department 400 Broadway Oakland, CA 94607-3807</b>	<b>Lisa Heintz Via conference Call</b>	Phone: <b>(510) 268-2047</b>
		E-Mail: <b>LHeintz@acgov.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>La Familia 24301 Southland Drive, Suite 300 Hayward, CA 94545</b>	<b>Patrick Leonard</b>	Phone: <b>(734) 904-2848</b>
		E-Mail: <b>pleonard@lafamiliacounseling.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Lifelong/EBCRP 2579 San Pablo Ave. Oakland, CA 94612</b>	<b>Genny Price</b>	Phone: <b>(415) 342-0200</b>
		E-Mail: <b>VPrice@lifelongmedical.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Mental Health Systems, Inc.</b>	<b>Alicia Austin-Townsend</b>	Phone: <b>(858) 573-2600</b>
		E-Mail: <b>atownsend@mhinc.org</b>
		SLEB Certified: Yes <input type="checkbox"/>

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<b>Mental Health Systems, Inc.</b> <b>9465 Farham Street</b> <b>San Diego, CA 92123</b>	<b>Kathryn Wilbur</b>	Phone:
		E-Mail: <b>kwilbur@mhsinc.org</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Telecare Corporation</b> <b>1080 Marina Village Parkway,</b> <b>Suite 100</b> <b>Alameda, CA 94501</b>	<b>Samantha Fitzsimmons</b>	Phone: <b>(510) 337-7950</b>
		E-Mail: <b>SFitzsimmons@telecarecorp.com</b>
		SLEB Certified: Yes <input type="checkbox"/>
<b>Telecare Corporation</b> <b>1080 Marina Village Parkway,</b> <b>Suite 100</b> <b>Alameda, CA 94501</b>	<b>Shelagh Little</b>	Phone: <b>(510) 337-7950</b>
		E-Mail: <b>slittle@telecarecorp.com</b>
		SLEB Certified: Yes <input type="checkbox"/>