



OFFICE OF THE AGENCY DIRECTOR
1000 San Leandro Blvd., Suite 300
San Leandro, CA 94577
TEL (510) 618-3452
FAX (510) 351-1367

August 20, 2019

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE MASTER CONTRACT AMENDMENTS WITH FOUR COMMUNITY-BASED ORGANIZATIONS FOR THE PROVISION OF INTENSIVE COUNSELING ENRICHED AND COUNSELING ENRICHED SPECIAL DAY CLASSES FOR OAKLAND UNIFIED SCHOOL DISTRICT FOR FISCAL YEAR 2020

RECOMMENDATIONS

- A. Approve Master Contract amendments and new Procurement Contracts with the following three mental health service providers to provide Intensive Counseling Enriched and Counseling Enriched Special Day Classes for Oakland Unified School District (OUSD) for the contract period of 9/1/19 – 6/30/20 for a combined total amount of \$3,103,766:
 - i. Procurement Contract No. 18993 under Master Contract No. 900112 with East Bay Agency for Children (Principal: Josh Leonard; Location: Oakland) in the amount of \$533,250;
 - ii. Procurement Contract No. 18996 under Master Contract No. 900114 with Fred Finch Youth Center (Principal: Thomas Alexander; Location: Oakland) in the amount of \$1,404,000;
 - iii. Procurement Contract No. 18992 under Master Contract No. 900117 with Lincoln (Principal: Allison Becwar; Location: Oakland) in the amount of \$1,166,516;
- B. Approve augmentation to Procurement No. 18995 under Master Contract No. 900121 with Seneca Family of Agencies (Principal: Ken Berrick; Location: Oakland) to provide Intensive Counseling Enriched and Counseling Enriched Special Day Classes for OUSD in addition to school-based behavioral health services with no change in the contract period of 7/1/19 – 6/30/20, increasing the amount from \$330,500 to \$2,080,564 (\$1,750,064 increase);
- C. Delegate authority to the Health Care Services Agency Director or designee to negotiate and execute the agreements upon review and approval as to form by County Counsel, and submit to the Clerk of the Board an original executed copy of the contracts for filing; and
- D. Authorize the Auditor-Controller to make the related budget adjustments.

DISCUSSION/SUMMARY

Alameda County Behavioral Health Care Services (ACBH) is recommending award of new procurement contracts with four community-based organizations (CBOs) to provide counseling services within 15 schools in Oakland Unified School District (OUSD). These programs will provide Intensive Counseling Enriched Special Day Classes (I-CESDC) and Counseling Enriched Special Day Classes (CESDC) to school-age children and youth to address their mental, emotional, and behavioral issues, and/or substance abuse issues that create a barrier to their effective learning.

ACBH's Child and Young Adult System of Care (CYASOC) has partnered with OUSD provide Educationally Related Mental Health Services (ERMHS) to the priority population: eligible children and youth, age five through 19 years old, who fit the criteria of the service need as determined by the ERMHS assessment and Individualized Education Plan (IEP).

The I-CESDC and CESDC programs include mental health, case management, and crisis intervention for special education students per each student's IEP. A CESDC classroom generally serves at a minimum eight students at any time, with the actual number of students dependent upon referrals from the school district. I-CESDC program also includes medication support services. The goal of the I-CESDC and CESDC programs is to provide effective interventions that improve classroom dynamics; increase the ability of children and adolescents to acquire new knowledge and skills in the school setting; improve social-emotional functioning and academic achievement; and support students to be successful in less restrictive educational environments.

In January of 2019, OUSD requested that ACBH conduct a competitive procurement of 15 I-CESDC and CESDC programs operating in OUSD. ACBH conducted a competitive Request for Proposal (RFP) No. 19-03 for the requested programs, and is requesting approval of contracts for the following agencies which have been recommended for award through the recent RFP as described, in further detail, in the Selection Criteria section of this Board Letter:

- East Bay Agency for Children has been recommended to provide one I-CESDC program at Castlemont High School and one CESDC program at Roosevelt Middle School.
- Fred Finch Youth Center has been recommended to provide four I-CESDC programs at Westlake Middle School, Montera Middle School, Oakland High School, and Skyline High School.
- Lincoln has been recommended to provide one I-CESDC at Howard Elementary School and three CESDC programs at Martin Luther King Jr/Lafayette Elementary School, Skyline High School, and McClymonds High School.
- Seneca Family of Agencies has been recommended to provide four I-CESDC programs at the following elementary schools: Bridges Academy, Think College Now, Place @ Prescott, and Sequoia Elementary School.

There is an associated Board Letter on the Regular Meeting agenda requesting to add funding to the above-referenced procurement contract with Seneca Family of Agencies for a separate School Based Behavioral Health program resulting from a separate ACBH RFP.

SELECTION CRITERIA

ACBH released RFP No. 19-03 on March 18, 2019, for the provision of I-CESDC and CESDC Programs at 15 schools within OUSD.

Under this RFP, separate competitive bidding processes were administered to procure services for each of these 15 school sites. The RFP was advertised for 33 days using the General Services Agency (GSA) advertising guideline by posting on the ACBH and GSA websites. In addition, a courtesy email was sent to ACBH’s contracted providers and other ACBH contacts via existing email distribution lists. ACBH held two Bidders’ Conferences on April 2, 2019 and April 3, 2019 with attendance from six agencies.

Elementary I-CESDC

For the competitive bidding processes for I-CESDC at five elementary schools, an evaluation panel consisting of three subject matter experts from ACBH, Health Care Services Agency (HCSA), and OUSD was conducted on June 10, 2019 to review and score the proposals separately for each school site. ACBH received a total of eight bids for services across the five sites. Seneca Family of Agencies and Lincoln were recommended for awards. The bidders were notified via email and certified mail of the evaluation panel’s recommendations on June 27, 2019. The table below summarizes the results of these separate competitive bidding processes and the evaluation panel’s recommendations for these contract awards.

School: Bridges Academy

Bidder	Certified, Small, Local or Emerging	Score
Seneca Family of Agencies	No	377

School: Think College Now

Bidder	Certified, Small, Local or Emerging	Score
Seneca Family of Agencies	No	364
<i>East Bay Agency for Children</i>	Yes	301

School: Place @ Prescott

Bidder	Certified, Small, Local or Emerging	Score
Seneca Family of Agencies	No	373
<i>East Bay Agency for Children</i>	Yes	298

School: Sequoia

Bidder	Certified, Small, Local or Emerging	Score
Seneca Family of Agencies	No	373
<i>East Bay Agency for Children</i>	Yes	298

School: Howard

Bidder	Certified, Small, Local or Emerging	Score
Lincoln	No	285

There were no bid protests received for these competitive bidding processes. Seneca Family of Agencies and Lincoln are both local, non-profit community-based organizations and are exempt from requirements under the Small, Local and Emerging Business (SLEB) program.

Middle and High I-CESDC

For the competitive bidding processes for I-CESDC at five middle and high schools, an evaluation panel consisting of three subject matter experts from ACBH and OUSD was conducted on June 18, 2019 to review and score the proposals separately for each school site. ACBH received six bids for services across the five sites. Fred Finch Youth Center and East Bay Agency for Children were recommended for awards. Ann Martin Center also submitted a bid for Castlemont High School and subsequently announced the closing of the agency. The bidders were notified via email and certified mail of the evaluation panel’s recommendations on June 27, 2019. The table below summarizes the results of these separate competitive bidding processes and the evaluation panel’s recommendations for these contract awards.

School: Westlake Middle

Bidder	Certified, Small, Local or Emerging	Score
Fred Finch Youth Center	No	373

School: Montera Middle

Bidder	Certified, Small, Local or Emerging	Score
Fred Finch Youth Center	No	373

School: Oakland High

Bidder	Certified, Small, Local or Emerging	Score
Fred Finch Youth Center	No	373

School: Skyline High

Bidder	Certified, Small, Local or Emerging	Score
Fred Finch Youth Center	No	373

School: Castlemont High

Bidder	Certified, Small, Local or Emerging	Score
East Bay Agency for Children	Yes	351

There were no bid protests received for these competitive bidding processes. Fred Finch Youth Center is a local, non-profit community-based organization and is exempt from requirements under the SLEB program. East Bay Agency for Children is a non-profit community-based organization and has elected to become a certified SLEB provider (Certification No. 12-00156; Expiration Date: 12/31/21).

CESDC

For the competitive bidding processes for CESDC at five elementary, middle, and high schools, an evaluation panel consisting of five subject matter experts from ACBH and OUSD was conducted on June 13, 2019 to review and score the proposals separately for each school site. ACBH received nine bids for services across the five sites. Lincoln and East Bay Agency for Children were recommended for awards. The bidders were notified via email and certified mail of the evaluation panel’s recommendations on June 27, 2019. The table below summarizes the results of these separate competitive bidding processes and the evaluation panel’s recommendations for these contract awards.

School: Martin Luther King, Jr. Elementary

Bidder	Certified, Small, Local or Emerging	Score
Lincoln	No	375
East Bay Agency for Children	Yes	360

School: Lafayette Elementary

Bidder	Certified, Small, Local or Emerging	Score
Lincoln	No	375
East Bay Agency for Children	Yes	360

School: Roosevelt Middle

Bidder	Certified, Small, Local or Emerging	Score
East Bay Agency for Children	Yes	351
Fred Finch Youth Center	No	272

School: Skyline High

Bidder	Certified, Small, Local or Emerging	Score
Lincoln	No	343
East Bay Agency for Children	Yes	307

School: McClymonds High

Bidder	Certified, Small, Local or Emerging	Score
Lincoln	No	346

There were no bid protests received for these competitive bidding processes. Lincoln is a local, non-profit community-based organization and is exempt from requirements under the SLEB program. East Bay Agency for Children is a non-profit community-based organization and has elected to become a certified SLEB provider (Certification No. 12-00156; Expiration Date 12/31/21).

FINANCING

Appropriations for the involved contracts will be fully offset by \$1,258,400 of revenue from State Mental Health Services Act funding per the attached Financial Recommendation and \$3,595,430 of Medi-Cal Early Periodic Screening, Diagnosis and Treatment (EPSDT) funding and Medi-cal revenue already included in the ACBH budget and will have no impact on net County cost.

VISION 2026 GOAL

The provision of I-CESDC and CEDSC services for Oakland school-age children and youth meets the 10x goal pathway of **Healthcare for All** in support of the shared vision of a **Thriving and Resilient Population**.

Sincerely,

Colleen Chawla, Director
 Health Care Services Agency

CC: RML/wk/mr