

TO: ACBH Adult/Older Adult Provider Network  
FROM: Kate Jones, Director of Adult/Older Adult Services  
RE: Fiscal Year 1920-21 Contracts  
DATE: January 23, 2020

I want to start the new year off by thanking all of you for your passion and commitment to serve our community. As Alameda County Behavioral Health (ACBH) enters the budget planning and contract season, the Operational Leads of the Adult/Older Adult System of Care (AOASOC) will review all programs and contracts under the AOASOC umbrella. The Operational Leadership Team will review each of your contracts and programs and make recommendations and decisions regarding program design, scope of work, and funding for the upcoming fiscal year and beyond. In the upcoming weeks, you may be contacted by an Operational Lead regarding your agency's program(s) to discuss the findings from the program and contract reviews.

The AOASOC will look at the last three-to-five fiscal years of program data as well as the remainder of the 2019-2020 fiscal year. Operational Leads will look at the following:

- **Program trends**
- **Program utilization (number of clients served, types and frequency of services delivered, number of service units delivered, where services are delivered etc.)**
- **Contract and/or program fiscal performance (a review of how programs are utilizing the ACBH allocations/billing etc.)**
- **Historic staffing issues (vacancies and/or turnover)**

Adult and Older Adult Operational Leads will begin contacting programs Monday, February 10<sup>th</sup>, 2020. During this time, you may be asked to respond to some questions about your programs. The end result of this process may lead to the following (please note that this is NOT an exhaustive list and other outcomes not mentioned may result):

- **Contract/Program Right-Sizing**
- **Contract/Program Terminations**
- **Adjustments to scope(s) of work and/or service populations**
- **How and where work is performed**

| Program Area/Type    | Operational Lead                                      | Contact Information  |
|----------------------|---|--|
| Re-Entry/AOT/CC      | Jennifer Mullane, Assistant Director of A/OA SOC      | <a href="mailto:Jennifer.Mullane@acgov.org">Jennifer.Mullane@acgov.org</a> |
| Older Adult Services | Jennifer Mullane, Assistant Director of A/OA SOC      | <a href="mailto:Jennifer.Mullane@acgov.org">Jennifer.Mullane@acgov.org</a> |
| Outpatient Services  | Henning Schulz, Outpatient Services Division Director | <a href="mailto:Henning.Schulz@acgov.org">Henning.Schulz@acgov.org</a>     |
| Inpatient Programs   | Kate Jones, Director AOA SOC                          | <a href="mailto:Katherine.Jones@acgov.org">Katherine.Jones@acgov.org</a>   |

We know there have been many changes as ACBH moves toward becoming a Managed Care Plan and we anticipate more to come as we strive to meet the needs of our community and the Mental Health Plan. If you have questions or concerns, please contact your Operational Lead.