

# **Alameda County Behavioral Health**

**RFP No. 19-02, Addendum No. 1**

## **ALAMEDA COUNTY BEHAVIORAL HEALTH**

**ADDENDUM No. 1**

**to**

**RFP No. 19-02 Mild to Moderate Reentry Case Management Teams**

**Specification Clarification/ Modification and Recap of the Networking/ Bidder's  
Conferences held on**

**Monday March 18, 2019 and Tuesday March 19, 2019**

**This County of Alameda, General Services Agency (GSA), RFP/Q Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County's Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP/Q Addendum will also be posted on the GSA Contracting Opportunities website located at**

**[https://www.acgov.org/gsa\\_app/gsa/purchasing/bid\\_content/contractopportunities.jsp](https://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp)**

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The following Sections have been modified to read as shown below. Changes made to the original RFP document are in **bold** print and **highlighted**, and deletions made have a ~~strike~~ through.

### CLARIFICATIONS & CORRECTIONS/CHANGES THAT PERTAIN TO...

#### 1. RFP

- **Section A. Intent.** Language updated as follows:

It is the intent of these specifications, terms, and conditions for Alameda County Behavioral Health Care Services (hereafter ACBH or County) to seek proposals to provide behavioral health and other services to eligible ~~transition age youth (TAY) and adults~~, **including transition age youth (TAY)**, with mild to moderate mental illness reentering the community from the criminal justice system. ACBH seeks to establish three Reentry Case Management (CM) Teams to provide treatment and case management reentry services to the priority population: criminal justice-involved ~~TAY and~~ adults age 18 and up with mild to moderate mental health conditions (MM) (including co-occurring disorders) who are eligible for Assembly Bill (AB) 109-funded services.

- **Section D. Bidder Minimum Qualifications.** Language updated as follows:

To be eligible to participate in this RFP, Bidders must successfully demonstrate in their proposal how they meet the following Bidder Minimum Qualifications:

- Have at least three years of organizational experience providing evidence-based interventions to the priority population (criminal justice-involved ~~TAY and~~ adults, **including TAY**, with mild to moderate mental health conditions (MM) (including co-occurring disorders) who are eligible for Assembly Bill (AB) 109-funded services), including CBT, to address clients' criminogenic needs.
- **Section E. Specific Requirements.** Language updated as follows:
  - Proper credentialing and re-credentialing of licensed staff who will be billing to MCPs for ~~mental health services~~ **medication support**;
- **Section F.1. Understanding of and Experience with Priority Population Needs.** Language updated as follows:

The priority population for this RFP is criminal justice-involved ~~TAY and~~ adults, **including TAY**, with MM (including co-occurring disorders) who are eligible for AB 109-funded services.

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- **Section F.3. Planned Staffing and Organizational Capacity.** Language updated as follows:

Bidders shall provide the following positions for each proposed team:

- 0.3 FTE Part time or contracted prescriber (must be MCP-empaneled by month three of the program)<sup>1</sup>

- **Table 1**

<p><b>4. BIDDER MINIMUM QUALIFICATIONS AND SPECIFIC REQUIREMENTS</b></p>	<p>Use the Bid Response Template to describe and demonstrate how Bidder meets all of the criteria:</p> <ul style="list-style-type: none"> <li>• Have at least three years of organizational experience providing evidence-based interventions to the priority population (criminal justice-involved <del>TAY</del> and adults, <b>including TAY</b>, with mild to moderate mental health conditions (MM) (including co-occurring disorders) who are eligible for Assembly Bill (AB) 109-funded services), including CBT, to address clients' criminogenic needs.</li> </ul>
<p><b>6. BIDDER EXPERIENCE, ABILITY AND PLAN</b></p>	<p><b>i. Bidder's planned organizational infrastructure, including:</b></p> <ul style="list-style-type: none"> <li>• Description of how Bidder's organizational capacity supports the coordination of services for clients and the cultivation of a therapeutic environment for <del>TAY</del> and adults, <b>including TAY</b>, with repeated contacts with the criminal justice system (including arrest).</li> </ul>

- **Table 4**

<p><b>iv. Capacity and Organizational Infrastructure</b></p>	<p>How well does Bidder describe its organizational infrastructure, and how well-matched to the proposed services is this infrastructure, including:</p> <ul style="list-style-type: none"> <li>• How Bidder's organizational capacity supports the coordination of service for clients and the cultivation of a therapeutic environment for <del>TAY</del> and adults, <b>including TAY</b>, with repeated contacts with the criminal justice system (including arrest)?</li> </ul>
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<sup>1</sup> Prescriber must have appropriate supervision. Agencies with limited organizational experience providing treatment services and billing for prescribing through MCPs, must hire staff with at least three years' experience billing MCPs for mental health services and providing treatment and case management services to ~~TAY~~ and adults, **including TAY**, with mental illness.

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### RESPONSES TO BIDDERS QUESTIONS

#### General

- Q1)** Is there any leeway in the three month start-up period for acquiring 70-80 participants for organization is small (but effective)?
- A1)** **No, ACBH expects the awarded Contractor/s to meet minimum caseload requirements by month three of the program.**

#### Priority Population, Eligibility, and Referrals

- Q2)** Define TAY? Ages # through #?
- A2)** **For purposes of this RFP, ACBH defines Transition Age Youth (TAY) as individuals between the ages of 18 and 24.**
- Q3)** Can provider propose serving a subset of population which falls into TAY category? For example, serving 18-24 year old with mild to moderate mental illness who have previous juvenile justice/foster care lived experience and eligible for AB 109.
- A3)** **No. It is the expectation that the awarded Contractor serve all AB 109-eligible individuals. Please see Appendix A: Realignment Eligible Participants of the RFP for eligible individuals.**
- Q4)** Would an organization that historically serves only female-identifying participants be eligible for this grant?
- A4)** **Please see answer to Q3 above.**
- Q5)** What is the anticipated number of AB 109 consumers in Alameda County?
- A5)** **Please refer to Appendix A of the RFP for the individuals eligible for Realignment-funded services in Alameda County. In FY 17/18, ACPD had a population of 10,754, which represents one category of AB 109 eligibility.**
- Q6)** Could you talk more about how the County defines MM?
- A6)** **Please refer to Exhibit A. Glossary and Acronym List of the RFP for the definition of MM.**
- Q7)** Is AB 109 a strict eligibility requirement?
- A7)** **Yes, AB 109 eligibility is required for clients to be served under this program.**
- Q8)** Can we expect a sufficient number of AB 109 eligible individuals be referred into the programs? If not, is there a "reverse enrollment" process wherein the provider is able to verify eligibility?

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- Q9) Please see answer to Q5 above regarding the number of eligible individuals. In addition, awarded Contractor/s will be expected to conduct outreach to identify individuals, who can be authorized through ACBH and ACPD for services.**

### Medication Support and Dispensing

**Q10) Why is medication management required for people with non-severe mental health diagnoses in this RFP?**

**A10) ACBH anticipates a certain number of the priority population will require medication to manage their mental health issues.**

**Q11) Can the “prescriber” be a primary care physician (MD)?**

**A11) Yes, if the awarded Contractor has a system in place to ensure appropriate consultation with a psychiatric prescriber (e.g., Psychiatrist, Psychiatric Nurse Practitioner).**

**Q12) Our organization has a high success rate in assisting clients to obtain Medi-Cal quickly so we do not anticipate needing the whole \$40,000 in med support that is allocated. How would underspending in this category be handled?**

**A12) ACBH will monitor the spend rate of this amount during program implementation and, if necessary, make adjustments through a budget modification.**

**Q13) Typically for mild-moderate, MCP patients fill their prescriptions at the pharmacy of their choice, and the pharmacy bills the MCP. Is it BHCS’ expectation that the bidder establish a medication dispensary instead of following this typical procedure?**

**A13) No, the awarded Contractor/s will not be required to establish their own dispensary. For the purposes of this RFP, medication support includes evaluation, prescribing, instruction in use, and monitoring. ACBH requires the awarded Contractor/s to bill medication support to the MCP, based on this definition.**

**Q14) Please define “medication support services”.**

**A14) Please see response to Q13.**

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<b>Alameda County Behavioral Health Care Services</b> 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	<b>Michiko Ronné</b>	Phone: <b>(510) 383-2874</b>
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<b>Alameda County Behavioral Health Care Services</b> 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	<b>Majda Jenison</b>	Phone: <b>(510) 383-2871</b>
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<b>Alameda County Behavioral Health Care Services</b> 2000 Embarcadero Cove, Suite 400	<b>Henning Schulz</b>	Phone: <b>(510) 383-8539</b>
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Roots Community Health Center	Jessica Travenia	Phone: (510) 424-1907
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Youth Alive!		Phone: (510) 594-2588

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