



May 15, 2018

The Honorable Board of Supervisors
Administration Building
1221 Oak Street
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE FISCAL YEAR 2019 MASTER CONTRACT AUGMENTATION WITH NATIVE AMERICAN HEALTH CENTER, INC. IN THE AMOUNT OF \$294,888 FOR PREVENTION AND EARLY INTERVENTION SERVICES FOR UNSERVED AND UNDERSERVED NATIVE AMERICAN ETHNIC AND LANGUAGE POPULATIONS

RECOMMENDATIONS

- A. Approve a master contract augmentation for Native American Health Center, Inc. (Principal: Martin Waukazoo, Executive Director; Location: Oakland, CA; Master Contract No. 900095; Procurement Contract No. 16350) to deliver prevention and early intervention services for unserved and underserved Native American ethnic and language populations in Alameda County, for the period of 7/1/18 – 6/30/19, increasing the procurement from \$0 to \$294,888 (\$294,888 increase);
- B. Delegate authority to the Director of Health Care Services Agency, or designee, to execute the attached contract exhibits; and
- C. Authorize the County Administrator to include the associated budget adjustment as a final budget adjustment subject to adoption of the Fiscal Year 2019 budget.

DISCUSSION/SUMMARY

Your Board's approval of this award will allow Native American Health Center, Inc. to continue to provide culturally sensitive prevention and early intervention mental health services to accomplish the following goals: increase access to culturally responsive, strengths-based mental health outreach, education, preventive counseling, and treatment services; build individual, community and organizational capacity, knowledge, and skills that contribute to the prevention of mental health disorders; decrease stigma and discrimination toward individuals experiencing mental health issues; prevent mental illness from becoming severe and disabling; improve timely access to related information, services and supports; and increase collaboration with community stakeholders and organizations to serve Native American communities.

Under this program, Native American Health Center, Inc. will provide low-intensity preventive counseling to 40 unique clients per year, in addition to providing 12 events to provide education about mental health and related

community resources to support individuals experiencing mental health challenges. Native American Health Center, Inc. is the current BHCS-contracted provider of PEI services and was able to demonstrate their capacity for providing a high-quality and effective program for supporting unserved and underserved Native Americans who are experiencing or who at risk for serious mental health issues.

Alameda County Behavioral Health Care Services (BHCS) initiated prevention and early intervention (PEI) services for unserved and underserved ethnic and language populations (UEL) in fiscal year 2010, following an extensive community input process for Mental Health Services Act (MHSA) PEI funding and the convening of an Ethnic/Language Disparities workgroup to look specifically at how to support UEL around behavioral health as directed by the MHSA Oversight and Accountability Commission.

A more recent review and evaluation of existing BHCS-contracted PEI programs to support UEL, including an analysis of client responses from the 2015 Health and Wellness Survey, indicated an increased need for linkage and access to services. The data indicated that of 547 clients, only 18 percent had previously received services through the BHCS system. BHCS acknowledges the persisting and expanding need for services in Alameda County as UEL communities experience population growth and demographic changes. As a result, BHCS released a Request for Information (RFI) No. 17-06 on April 17, 2017 and hosted two informational meetings on April 24, 2017 in Hayward and April 25, 2017 in Oakland to solicit additional feedback and information from potential Bidders and community members about the needs of unserved and underserved groups. Data and information collected from the review and evaluation of demographic data, existing PEI UEL programs and the informational meetings was used to inform programmatic changes, such as a greater emphasis on linkage to behavioral health services, and identify existing and emerging priority populations to inform the Request for Proposal (RFP).

Also included in this contract augmentation is an incentive award earned by Native American Health Center, Inc. this year. In FY 2016-2017, the BHCS Medi-Cal Administrative Activities (MAA) Rewards Program for PEI programs generated additional MAA revenues totaling \$611,006. BHCS Administration has allocated \$80,254 in rewards. As in the previous years of this program, the MAA Incentives are based on the percentage of revenue generated by each participating PEI program. Native American Health Center, Inc. was one of eight CBO providers to generate MAA revenue for their UEL program. BHCS is requesting that Native American Health Center, Inc. receive a one-time reward of \$4,888 for their fiscal year 2018-19 UEL PEI program.

SELECTION CRITERIA

BHCS released RFP No. 17-09 on October 9, 2017 for the provision of PEI outreach and education, mental health consultation, and preventive counseling to families and individuals of all age groups. The RFP specified that services will be offered to members of identified UEL in Alameda County. Under this RFP, 11 separate competitive bidding processes were administered to serve various UEL. This award recommendation is specific to the Native American population competitive bidding process. The RFP was advertised using the General Services Agency (GSA) advertising guideline by posting on the BHCS and GSA websites. In addition, a courtesy email was sent to BHCS' contracted providers and other BHCS contacts via existing email distribution lists. BHCS held two Bidders' Conferences on October 16, 2017 and October 17, 2017 with representation from over fifteen agencies.

For the competitive bidding process for the Native American population, an Evaluation Panel consisting of four subject matter experts from BHCS, an independent consultant, and a consumer was conducted on January 16, 2018. The evaluation panel determined that oral interviews were not needed for the competitive bidding process

for the Native American communities. Bidder was notified via email and certified mail of the Evaluation Panel's recommendation on January 31, 2018.

The table below summarizes the results of this RFP and the Evaluation Panel's recommendations for contract award for the competitive bidding process for the Native American population.

Bidder	Certified Small, Local or Emerging	Score
<i>Native American Health Center, Inc.</i>	<i>No</i>	<i>387</i>

Native American Health Center, Inc. is a local, non-profit, community-based organization and is exempt from the requirements under the Small, Local, and Emerging Business (SLEB) Program.

FINANCING

Funding for these contracts include 1991 Realignment, grants, CalWORKS, Measure A, and County General funds already included in the BHCS FY 2019 budget and additional funding is provided by the Mental Health Services Act, Medi-Cal, 2011 Realignment that will be included in final budget adjustments. There is no increase in net County cost.

Sincerely,



Colleen Chawla, Director
Alameda County Health Care Services Agency

CC:FB/jw/tc