

**County of Alameda Behavioral Health Care Services
RFP No. 18-08, Addendum No. 2**

**COUNTY OF ALAMEDA BEHAVIORAL HEALTH CARE SERVICES (BHCS)
ADDENDUM No. 2
to
RFP No. 18-08**

**Specification Clarification/ Modification and Recap of the Networking/ Bidder's Conferences held on
Thursday, October 25, 2018 and Friday, October 26, 2018**

This County of Alameda, General Services Agency (GSA), RFP/Q Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the County's Small Local Emerging Business (SLEB) Vendor Database or from other sources. If you have registered or are certified as a SLEB, please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB Vendor Database. This RFP/Q Addendum will also be posted on the GSA Contracting Opportunities website located at https://www.acgov.org/gsa_app/gsa/purchasing/bid_content/contractopportunities.jsp

The following Sections have been modified to read as shown below. Changes made to the original RFP document are in bold print and highlighted, and deletions made have a strike through.

CLARIFICATIONS & CORRECTIONS/CHANGES THAT PERTAIN TO...

1. RFP

- **Section I.C. Scope/Purpose, p. 5.** Language updated as follows:
 Clients **Eligible clients** will be referred by SSA and ~~eligibility will be determined by BHCS.~~
 Eligibility can be terminated for a number of **several reasons**, including clients being timed-out after **receiving** 48 months of ~~aid~~, participation in the program, sanctioned by SSA for non-compliance with WTW program requirements, or have exceeding **ing** the income thresholds for WTW program eligibility.

- **Section I.D. Bidder Minimum Qualifications, p. 6.** Language updated as follows:
 To be eligible to participate in this RFP, Bidders must successfully demonstrate in their proposal how they meet the following Bidder Minimum Qualifications:
 - Have at least five years of experience providing services to the priority population, **and populations with similar demographics in the nine Bay Area counties**, within the last ten years.

- **Section I.F. 2. Service Delivery Approach, p. 8.** Language updated as follows:
 Bidders can include a maximum of **\$15,000 across all clients** ~~\$87.50 per client~~ for food and other refreshments in their budget, to support engagement activities, **relationship building, and the ongoing therapeutic alliance. This limit will be reviewed annually and may be adjusted based on clients' needs and Alameda County's CalWORKs annual state allocation.**

In order to meet clients where they are at, the awarded Contractors shall provide services in a combination of field based and office based settings, with a preference for proximity to SSA Self-Sufficiency Centers (Eastmont, ~~and/or Eden~~ **and outstations, and 2000 San Pablo Ave.**).

- **Section I.F. 3. Planned Staffing and Organization, p. 9.** Language updated as follows:
 Bidders that intend to partner or sub-contract with other service provider/s to provide **services** ~~trainings~~ shall provide rationale and describe how collaboration will enhance this RFP's goals.

- **Section I.F. 2. Ability to Track Data, p. 10.** Language updated as follows:
 In addition, the awarded Contractor shall meet or exceed, and report to BHCS, the following IPS outcomes quarterly:
 - Three job starts per Employment Specialist (one ~~job~~ **just start per month**) **that are directly connected to the client's employment goals.**

- **B. Calendar of Events**

Event	Date/Location
Request for Proposals (RFP) Issued	Thursday, October 11, 2018

Event	Date/Location
Bidder's Questions Due Written	By 5:00 pm on the day of 2 nd Bidder's Conference – BHCS strongly encourages Bidders to submit written questions earlier.
1 st Bidders' Conference	Thursday, October 25, 2018 9:30am – 11:00am Alameda County Social Services Agency Sobrante Park A & B Room 6955 Foothill Blvd., Suite 138 Oakland, CA 94605
2 nd Bidders' Conference	Friday, October 26, 2018 10:00am – 11:30am Social Services Agency Eden Area Multi-Service Center 24100 Amador St Hayward, CA 94544
Addendum Issued	Addendum 1: Tuesday, October 30, 2018 Addendum 2: Monday, November 5, 2018
Proposals Due	Monday, November 19, 2018
Review/Evaluation Period	November 30, 2018 – January 9, 2019
Oral Interviews (as needed)	Thursday, January 10, 2019
Award Recommendation Letters Issued	Thursday, January 17, 2019
Board Agenda Date	April 2019
Contract Start Date	May 2019

- **Section II Table 1, p. 20.** Language updated as follows:
Bidder's service hours and locations, including:
 2. Bidder's service locations, including proximity to SSA Self-Sufficiency Centers (Eastmont, and/or Eden **and outstations, or 2000 San Pablo Ave, Oakland**). Please note distance to these SSCs in miles; and
 - **Section II Table 3, p. 29.** Language updated as follows:
Service Hours and Locations
 - How close to a SSA Self-Sufficiency Centers (Eastmont, and/or Eden **and outstations, or 2000 San Pablo Ave, Oakland**) are Bidder's service locations?
- II. Budget**
RFP #18-08 CalWORKs Budget Submission Template is deleted and replaced with **RFP #18-08 CalWORKs Budget Submission Template REVISED.**

RESPONSES TO BIDDERS QUESTIONS

RFP Design

Q1) Can childcare costs be included in the proposal, or will CalWORKs pay for childcare needs for recipients in order for them to be able to attend the program?

A1) No, childcare costs cannot be included in the proposal, as these services are provided by SSA as part of the CalWORKs WTW program.

Q2) Can transportation costs be included in the proposal, or will CalWORKs pay for transportation needs for recipients in order for them to be able to attend the program?

A2) No, transportation costs for clients cannot be included in the proposal, as these services are provided by SSA as part of the CalWORKs WTW program. Mental health services to be provided under the awarded contract shall be provided in the community and/or locations convenient to CalWORKS recipients. Please also see response to Q3 below for more information on transportation support.

Q3) Is "transportation support" intended to help clients get to services or get to job interviews/work? Or both?

A3) Transportation support is non-financial, intervention-based support to help get clients to services. For example, this might include training clients on how to navigate the public transit system so they can travel to their appointments. SSA provides financial transportation support to each participant for travel to and from the approved WTW activity or job site and the child(ren)'s school or child care provider as long as the participant is in the approved WTW activity, including Mental Health treatment activities. Please also see response to Q2 above.

Q4) How was the food total calculated, it is less than 1% of contract total?

A4) We revised the food expenditure calculation to allow flexibility across all clients, and to not limit per client food expenditures. See above Clarifications and Corrections.

Q5) Page 6 Bidder Minimum Qualifications – “Have at least five years’ experience providing services to the priority population”. CalWORKs WTW clients only or clients with similar demographics?

A5) The Minimum Qualification is revised to read “Have at least five years of experience providing services to the priority population, and populations with similar demographics in the nine Bay Area counties, within the last ten years.” See above Clarifications and Corrections.

Q6) Regarding the following Bidder Minimum Qualification included in the RFP: "Have at least five years of experience providing services to the priority population within the last ten years." Is a bidder required to have specific experience serving CalWORKS recipients to meet this minimum qualification or can this qualification be met through serving similar populations in other states?

A6) Please see response to Q5 above. The experience must be with populations in the nine Bay Area counties.

- Q7) Can Letters of Support be submitted with the proposal?
- A7) No, these will be considered unrequested, and per p. 16 of the RFP, any superfluous and unrequested material submitted with the bid will be removed and will not be viewed by the Evaluation Panel.**
- Q8) Would you consider splitting the South, Central, and East County into multiple service areas? Creating multiple service areas would be consistent with the way in which families seek help and consistent with the way providers deliver the services.
- A8) No. BHCS determined the three service areas based on the concentration and spread of current CalWORKs clients throughout the County.**
- Q9) Shouldn't proximity to the Fremont FRC and close to where CalWORKs participants live also be considered beneficial?
- A9) Yes, location will be considered during the evaluation. Please see above Corrections and Clarifications. Bidder should describe why their service location will meet the needs of the program.**
- Q10) Will entrance into career tract short term training program be acceptable outcome in place of one job start a month?
- A10) Educational or vocational training is an acceptable outcome. Intensive follow-along support provided by the Employment Specialist and treatment team during client's educational and vocational experience is expected. Clients that participate in training should then be assisted with identifying work once the training is completed.**
- Q11) Regarding zip codes - there are many CW recipients who are homeless. How will that be accounted for in terms of zip codes? What about clients who move between zip codes? Will an agency need to transfer clients if the clients moves to another region?
- A11) There is flexibility on serving clients who live in a different service area from the one assigned to a particular awarded Contractor. Similarly, clients also have flexibility in changing providers, and are not restricted to the one in their service area. BHCS Support Service Specialist will assist as needed.**
- Q12) Is there flexibility to have service continuity with current clients who might be in another service area if the agency only receives a contract for a different service area? (i.e., currently serving a West Oakland client, but receive funding for East Oakland).
- A12) Yes. Please see response to Q11 above.**
- Q13) If we get a client seeking services with us (ie. their child is seen at our agency, previous relationship, etc) and we get an authorization that they are WTW active, can we still see them even if they are in a different zip code from the ones we are contracted for or do we have to refer them out?
- A13) Yes. Please see response to Q11 above.**

Q14) Page 8, second to the last paragraph: "...proximity to SSA Self-Sufficiency Centers (Eastmont and/or Eden). What about the Social Services office at 2000 San Pablo Ave., Oakland?

A14) Yes, proximity to the SSA office on San Pablo office is also considered as preferential, as is the Fremont Outstation. The RFP has been revised to include this. Please see above Clarifications and Corrections.

Q15) Pg 10 states the IPS outcomes include "three job starts per employment Specialist (one just start per month). This sentence is unclear. Please clarify what the monthly expectation is.

A15) The RFP should read: "one job start per month". Please see above Clarifications and Corrections.

Q16) For references can we use more current references if we still include a total of

A16) Presuming the full question reads "For references can we use more current references if we still include a total of six?", the answer is no, please provide three current and three former references. However, we do not strictly define "current" and "former", so please use your discretion in what you provide.

Q17) Please explain what you mean by a "patient chart" with narrative notes? Do you mean a blank chart with sample of forms that are used? We also have electronic records. What are "narrative notes?"

A17) We would like to see a redacted client chart that demonstrates the full documentation lifecycle, including intake, assessment, plan development, treatment plan, progress notes, and closing. The chart should be dated, indicate the service provided and the amount of time spent, and tell the story of what occurred with the client or on their behalf. While there is no Medi-Cal billing under this program, BHCS expects the awarded Contractor to follow Medi-Cal documentation standards.

Client Profile and Needs

Q18) What is the severity of the recipients' mental health problems?

A18) Recipient's mental health problems are mild to moderate. Those who appear to have moderate to severe mental health impairments should be referred to BHCS ACCESS for assessment and treatment.

Q19) What percentage of the recipients are homeless?

A19) According to the data on clients served through current BHCS-contracted providers, there are 13 homeless recipients out of 103 being served, the majority in North and Central County. Social Services Agency (SSA) provides services for homeless clients, including WTW clients.

Q20) Homeless – how are you counting this?

A20) The number of homeless recipients is based on the information provided by the current CalWORKs Mental Health Program providers.

Q21) What are examples of community locations where services can be provided?

A21) Community locations are wherever the client is, including but not limited to coffee shops, libraries and client homes. Bidders should propose what community locations they think will be most likely, and how services will be provided there.

Q22) What are the demographics for the CalWORKs participants needing services?

A22) Please see p. 7 of the RFP: "This population is largely female and under the age of 40. The majority are single parents with children under the age of 18. The CalWORKs population is at risk of substance abuse and partner abuse, and has experienced involvement in the criminal justice system, generational poverty, and childcare, transportation and housing challenges, among others."

Q23) Of the 50 clients that the CBO is to serve at a time, does that include the client's children as clients?

A23) Yes, if the child(ren)'s mental health issues present barriers to the parent's employment.

Q24) What if the child needs services beyond six months?

A24) As long as the parent is eligible for supporting services, the child can receive services. Otherwise, the child should be referred to longer-term service providers for continuity of care. Please note the total CalWORKs time period is 48 months, not six months.

Q25) Must recipients participate as a requirement of their receiving CalWORKs benefits?

A25) Participation is voluntary; however, there are benefits for CalWORKs recipients to participate. For example, time spent engaging with treatment providers counts towards program weekly participation requirements.

Referrals and Eligibility

Q26) Who will determine which clients are ineligible under WTW and what will be the basis for this determination? (RFP, p. 5)

A26) SSA determines eligibility. Please refer to p. 5 of the RFP for reasons why a client may be deemed ineligible.

Q27) Are recipients referred to the program, or does the CBO need to recruit recipients to attend?

A27) Eligible clients will be referred by SSA. SSA also receives referrals from service providers. The awarded contractor will not be expected to recruit clients; however, contractor will be expected to assertively engage clients who have been referred but not yet engaged in services. Please refer to p. 5 of the RFP.

Q28) How will client referrals to service providers take place? From a list of “eligible WTW clients” (RFP, p. 5)? Or will specific individuals be referred to the providers by SSA or BHCS?

A28) Eligible clients will be referred by SSA. Please refer to p. 5 of the RFP.

Q29) If referrals come from SSA, does that mean no more Roger & Gwen as a liaison and provider of referrals?

A29) Roger and Gwen, BHCS Support Service Specialists, will continue to be imbedded at SSA sites and act as liaisons between the contractors and SSA. Their case management role will also increase to provide improved hand-offs of clients to providers, and reporting status back to SSA.

Q30) Will we be able to continue billing for engagement before referrals become clients?

A30) Yes, awarded Contractors can begin billing upon referral.

Q31) Can we bill for reaching out to find new referrals through this code to augment low referrals from Social Services to meet our goals?

A31) No, awarded Contractors will not be reimbursed for outreach activities prior to referral, at which point these activities should be considered “engagement”.

Q32) Will service providers be expected to recruit clients for the program in addition to conducting “assertive engagement to individuals already designated as eligible WTW clients”? (RFP, p. 5)

A32) No, outreach activities are not included under this RFP; therefore, they will not be reimbursed.

Q33) Is a gradual ramp-up expected to meet the goal of serving “50 clients at any given time”? (RFP, p. 6)

A33) Yes, we anticipate there will be a period of about six months for service providers to ramp up to the goal of serving 50 client at any given time.

Q34) Please explain what services can be reimbursed regarding the requirement for “managing clients who lose their WTW eligibility yet still require further mental health and employment support services”? (RFP, p. 8)

A34) Clients who are no longer WTW eligible are allowed 45 days for bridge services. The services provided during this bridge period should be linkages to other services to ensure continuity of care.

Q35) Please explain what “bridge services” are billable for 45 days for clients who are deemed ineligible under WTW? (RFP, p. 5)

A35) Please see response to Q34.

Q36) Would Contractors selected for this procurement be fiscally responsible for leveraging continued mental health and employment services for clients who lose WTW eligibility?

A36) No, awarded Contractors would not be fiscally responsible for services to clients who lose their WTW eligibility, and will not be reimbursed for services provided to clients who are no longer

WTW eligible. Contractors will be expected to plan services with changes to the clients' eligibility in mind so that services are not unexpectedly interrupted. Contractors will also be expected to refer clients to other care as needed, once they are deemed WTW ineligible.

IPS

Q37) What will be the training structure for IPS? Monthly? Weekly? How much time will be provided for how long?

A37) BHCS will conduct an initial baseline readiness assessment, and based on this evaluation, develop a training plan tailored to the provider's needs. Please see http://www.acbhcs.org/Docs/RFP/2014/Agency_Readiness_Checklist_IPS_Site_Visits.pdf for specific information about the readiness assessment.

Q38) Is it required that the bidder be experienced in providing IPS employment support?

A38) No, experience with IPS is not required. BHCS will provide training for the awarded Contractor/s in IPS as needed.

Q39) On the IPS website the IPS model shows 8 principles – one principle is “unlimited support” for the client. Is that true for CBOs who are expected to serve CalWORKs clients for just six months?

A39) All services, including IPS Supported Employment, are expected to be provided until the participant is no longer eligible to receive services, or they decide to opt out, whichever comes first.

Q40) Since BHCS is providing training for IPS, what are the expectations of contractors regarding training that is currently available for a fee from the IPS developer?

A40) Providers are free to pursue such trainings, however these costs will not be reimbursed under this program. BHCS will provide IPS training to the awarded Contractor/s, as needed.

Subcontracting

Q41) What is meant by “using subcontractors are encouraged to get regional reach”?

A41) So that smaller providers can compete alongside larger agencies, we encourage partnerships in the form of sub-contractual relationships. These arrangements can also expand geographical coverage, supplement worker specialties, and extend language capacities required under the RFP.

Q42) Clarify reasons to have subcontractor: Pg 3 says "to extend their regional reach." Does that include ability to serve other languages/cultural groups? Or are you saying only to include additional service areas - (i.e. one agency subcontracting with another agency in order to apply for 2 or more service area contracts?)

A42) Please see response to Q41.

Q43) If subcontracting to provide mental health services - how will that work? We assume the sub would need to enter their own client data into Insyst. Would the primary contractor be responsible for monitoring the subs deliverables? If so, will the primary contractor have the ability to adjust service deliverables within the approved service areas by utilization need? (For example the sub is low in deliverables, but the primary contractor is high. Is the overall contract deliverables combined?)

A43) The prime contractor is solely responsible for all contract deliverables and for entering all data. The prime contractor can delegate relevant aspects of data entry to the sub-contractor, yet remains responsible for the quality and timeliness of all reporting. The prime contractor can adjust service deliverables within the service area, but is obligated to meet the service area goals. Bidders who wish to subcontract any portion of the services should consider how they will ensure that all contract requirements and deliverables will be met, and describe the roles and responsibilities of your sub-contractual relationship in your proposal. Lastly, please note that all communication is between BHCS and the prime Contractor.

Q44) Is there any flexibility about your expectation that the lead agency will enter subs billing in Insyst?
This would be very challenging

A44) See response to Q43.

Q45) RFP mentions subcontracting for trainings. Originally you said subcontracting was to expand regional reach. Please clarify all reasons we can use subcontractors or any limitations on subcontractor.

A45) This error has been corrected in this addendum. Subcontracting is for services, not training. See above Clarifications and Corrections.

Contract and Billing

Q46) What happens if the CBO does not meet the minimum numbers delineated in the RFP?

A46) BHCS will work with the awarded contractors to resolve any issues or barriers in meeting the number of clients served delineated in the RFP. However, renewal of an awarded contract shall be contingent on awarded Contractor's performance, per Section 1.A. Intent.

Q47) On page 3, paragraph 4, it states that the contract will be "rate-based." What does rate-based mean?

A47) Rate-based means that the interim and final reimbursements (also known as settlements) are calculated by units of service delivered multiplied by rate.

Q48) Is the contract fee for service? Is the contract cost reimbursement?

A48) Neither. The contract is based on a negotiated rate-based reimbursement up to the contract maximum. See response to Q47.

Q49) Is the May 1st start date through June 2020?

A49) The May start date is approximate. If the start date is May, there may be a two-month contract in addition to a 12-month contract through June 2020, or a 14-month contract through June 2020. The structure of the contracts will be determined closer to the start date.

Q50) Please clarify the May contract start date? How does that impact existing contracts that we assume are still through June?

A50) Please see response to Q49 above. Current contracts will continue through June 2019. Should there be a need to transition clients, BHCS will work with the existing and the awarded Contractors to plan and manage the transition.

Q51) Is there a CCMR for the unit cost?

A51) No, but we encourage staying within the County Contract Maximum Rate (CCMR).

Q52) Will preference be given to bidders which currently provide Medi-Cal billable services? If an agency does not currently bill to Medi-Cal is it still eligible for contract?

A52) Preference will *not* be given to bidders who provide Medi-Cal services, and agencies who do not bill to Medi-Cal are eligible to submit a bid. There is no Medi-Cal billing requirement under this program, although we expect services and documentation to follow Medi-Cal standards.

Q53) For revenue, are MAA activities restricted?

A53) No, there are no MAA activities or Medi-Cal billing requirement in this program.

Q54) The RFP mandates minimum staff to include Substance Abuse and Mental Health counselors; will the selected contractor be required to bill both Drug MediCal and Mental Health MediCal?

A54) No, there is no Medi-Cal billing requirement in this program.

Q55) In reference to transportation restrictions in the budget, can staff travel, trainings, parking and the like be billed for?

A55) Yes, these costs can be billed for as long as they are included in the budget and how they relate to the program is clearly discussed in the budget narrative. Please refer to the revised budget instructions.

Q56) Since you are requesting community based services, will travel time be included in the billable service?

A56) Staff travel time can be claimed if it is related to a direct client service (e.g., assessment, therapy, collateral, case management, etc.)

Q57) Is there only one rate for all billable activities?

A57) No, the rates vary by service, per the formulas programmed in the budget template. See revised budget instructions (Units of Service).

Q58) Describe the process for billing group therapy (not just billable code, but amount of time allowed to bill per person for group)? What if there are 2 group leaders? Can we bill for planning/preparation time?

A58) While there is no Medi-Cal billing requirement in this program, awarded Contractors are highly recommended to follow [BHCS' QA Clinical Documentation Standards](#) (please refer to slides 157-162 for information on group therapy). Please note the actual procedure codes will vary for the CalWORKs program.

Q59) Will a Rehab code be added to contracts? What will be the Rehab rate?

A59) Yes, see p. 5 of the RFP and revised budget instructions. Rehabilitation is one of the treatment modalities under Mental Health Services; Bidders are to propose reasonable units (the budget template will calculate the rate).

Q60) Which billable codes can the Peer Engagement specialist use?

A60) These codes will be provided upon contract award.

Q61) What would be the billable expectation for a Peer Engagement specialist?

A61) Please provide what you think would be a reasonable billable amount in your bid submission, following Medi-Cal standards (although there is no Medi-Cal billing requirement in this program). In general, we expect this position to provide 65 percent billable service.

Q62) Which billable codes can an IPS specialist use?

A62) These codes will be provided upon contract award.

Q63) There will be many activities that won't be covered by billable services for an IPS specialist. How much of their position can we expect could be for billable services?

A63) Please provide what you think would be a reasonable billable amount in your bid submission, following Medi-Cal standards (although there is no Medi-Cal billing requirement in this program). In general, we expect this position to provide 50 percent billable service.

Q64) What activities are considered billable direct services for IPS and peer support staff?

A64) These positions can bill for services that fall within their scope of practice, as listed in the [BHCS Scope of Practice](#).

Q65) Will there be additional billable categories added to counseling management for the IPS worker and the SU worker?

A65) The Substance Use Counselor and Employment Specialist (i.e., IPS worker) can bill for services that fall within their scope of practice, following the [BHCS Scope of Practice](#).

Q66) What supporting docs will be required for reimbursement?

A66) BHCS will provide training on billing after contract award and approval from the Board of Supervisors.

Budget

Q67) Can you explain column HH in the Budget tab? Should we add a formula to calculate the costs?

A67) Please see revised Budget Instructions. You should not need to enter a formula to calculate the cost.

Q68) Can we insert new rows?

A68) No, do not insert new rows. The budget template is locked and you will not be able to do so. Please see the revised Budget Instructions. Enter positions and costs that are not already pre-populated in the yellow "other" cells, with explanation.

Q69) For administrative staff, what is the difference between the pink and yellow columns?

A69) Please see the Budget Instructions tab in the budget workbook.

Q70) Can you give an example of a start-up cost?

A70) A start-up cost is one that is incurred prior to the delivery of services. These costs will not be reimbursed under this program.

Q71) Are subcontract staff simply rolled into a single master budget?

A71) Yes, please include all sub-contractor costs in your budget.

Q72) If so, how does the Excel budget table account for different fringe benefit rates per contract site?

A72) Sub-contractor employee information should be entered below row 70 "MH Professional Contract Services". Fringe benefits are not applied to the costs in this section, as it is presumed that the sub-contractor's staff salaries listed in column D include all fringe costs (i.e., are "fully loaded"). In your budget narrative, please provide the break-down between the salaries and the fringe costs for comparison purposes.

SLEB

Q73) Must you be a SLEB or partner with a SLEB to be considered eligible for the contract? Would subcontracting with a SLEB meet the requirement, if there is one?

A73) The County's SLEB program applies to this project. Please refer to Section C. Small Local Emerging Business (SLEB) Preference Points of the RFP. According to the SLEB program requirements, the following entities are exempt from the Small and Emerging Local business (SLEB) requirements and are not required to subcontract with a SLEB:

- **Non-profit community based organizations (CBO) that are providing services on behalf of the County directly to County clients/residents;**
- **Non-profit churches or non-profit religious organizations (NPO);**
- **Public schools; and universities; and**

- **Government agencies.**

However, even if your organization is exempt from SLEB, please note that you may be competing against SLEB-certified bidders that will receive the preference points. For this reason, in a competitive bidding process, BHCS advises that it is in the interest of organizations that meet the above exemptions to become certified. Bidders who meet the exemption, please use Exhibit D Exceptions Clarifications and Amendments if you are taking any exception to items in this RFP. Bidders who do not meet the exemption must comply with the County's requirement to subcontract with a SLEB. Please refer to this link for additional information: <http://www.acgov.org/auditor/sleb/overview.htm>.

Q74) If we gain certification as SLEB during process would that be taken into account?

A74) To receive SLEB preference points, Bidder must be SLEB certified by the time the bids are due.

Other

Q75) Can we continue to use graduate student trainees for providing mental health services?

A75) Yes, as long as these trainees are appropriately supervised.

Q76) Who are the incumbent providers?

A76) The current providers are:

- **Brighter Beginnings**
- **City of Fremont Family Resource Center**
- **Community Health for Asian Americans**
- **East Bay Community Recovery Project**
- **Family Paths, Inc.**
- **Family Service Counseling & Community Resource Center**
- **Portia Bell Hume Behavioral Health**

Q77) Are the services envisioned by the RFP new, or are they currently provided by SSA or contractors?

A77) Many of the services are currently being provided by BHCS contractors under the existing CalWORKs Mental Health Program. The RFP updates these services by adding elements such as IPS, Seeking Safety groups, SUD education, a bigger focus on brief therapy models and community based work, and a new reimbursement structure, which no longer includes separate payments for reporting fees (please include this cost in your budget to be included in the rate calculation). BHCS has also added an allowance for food expenditures for engagement, relationship building, and to support the ongoing therapeutic alliance.

Q78) If services are currently under contract, who are the current service providers?

A78) Please see response to Q76.

Q79) Does BHCS work with Employment Network?

A79) No, BCHS does not work with Employment Network. While we encourage providers to link clients with services that support their treatment and employment goals, services do need to be provided in a parallel manner and should not be referred out to third parties not actively engaged in a client's treatment plan.

Q80) Oral interview: one staff only or is there a maximum number of people?

A80) There is no maximum number of people for the oral interview. We do recommend representatives from finance, program, and proposal development attend, if invited for an oral interview.

BIDDERS CONFERENCES

The following participants attended the Bidders Conferences:

Company Name and Address	Representative Name	Contact Information
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Elizabeth Delph	Phone: (510) 777-2146
		E-Mail: elizabeth.delph@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Rachel Garcia	Phone: (510) 383-1744
		E-Mail: rachel.garcia2@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Edilyn Dumapias	Phone: (510) 383-2873
		E-Mail: edilyn.dumapias@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Michiko Ronné	Phone: (510) 383-2874
		E-Mail: michiko.ronne@acgov.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Ricki Michelle Lopez	Phone: (510) 777-2111
		E-Mail: rickie.lopez@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Paula Snyder	Phone: (510) 567-6811
		E-Mail: paula.snyder@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Behavioral Health Care Services Network Office 1900 Embarcadero Cove, Suite 205 Oakland, CA 94606-5235	Traci Cross	Phone: (510) 639-1331
		E-Mail: traci.cross@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Social Services Agency 6955 Foothill Blvd, Suite 100 Oakland, CA 94605	Ramona Wilkins	Phone: (510) 577-7071
		E-Mail: rwilkins@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
BHCS Vocational Services Hub 7200 Bancroft Avenue Suite 125B Oakland, CA 94605	Theresa Razzano	Phone: (510) 777-4243
		E-Mail: theresa.razzano@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
BHCS Vocational Services Hub 7200 Bancroft Avenue Suite 125B Oakland, CA 94605	Christopher Llorente	Phone: (510) 777-4242
		E-Mail: christopher.llorente@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Social Services Agency Eden Multiservice Center 24100 Amador Street Hayward, CA 94544	Rahman Zamani	Phone: (510) 259-3865
		E-Mail: rzamani@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Social Services Agency Eden Multiservice Center 24100 Amador Street Hayward, CA 94544	Jankavey Seng	Phone: (510) 670-6231
		E-Mail: jjseng@acgov.org
		SLEB Certified: Yes <input type="checkbox"/>
Alameda County Network of Mental Health Clients	Shawna Sanchagrin	Phone: (510) 652-7451
		E-Mail: SSanchagrin@acnetmhc.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>
Bonita House Inc. 6333 Telegraph Ave Oakland, CA	Lorna Jones	Phone: (510) 923-1099
		E-Mail: lorna@bonitahouse.org
		SLEB Certified: Yes <input type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
B.O.S.S. 1918 University Ave., #2A Berkeley, CA 94704	Melvin Cowan	Phone: (859) 420-7455
		E-Mail: mcowan@self-sufficiency.org
		SLEB Certified: Yes <input type="checkbox"/>
Brighter Beginnings 2595 International Blvd. Oakland, CA 94601	Gina Hernandez	Phone: (510) 903-7512
		E-Mail: ghernandez@brighter-begginings.org
		SLEB Certified: Yes <input type="checkbox"/>
Brighter Beginnings 2595 International Blvd. Oakland, CA 94601	Jennifer Shallat	Phone: (510)
		E-Mail: jshallat@brighter-begginings.org
		SLEB Certified: Yes <input type="checkbox"/>
Brighter Beginnings 2595 International Blvd. Oakland, CA 94601	Sandra Schuely	Phone: (510) 903-7527
		E-Mail: sschuely@brighter-begginings.org
		SLEB Certified: Yes <input type="checkbox"/>
Child Care Links 6601 Owens Dr. #100 Pleasanton, CA 94588	Kelly O'Lague Dulka	Phone: (925) 980-2468
		E-Mail: kdulka@childcarelinks.org
		SLEB Certified: Yes <input type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
Child Care Links 6601 Owens Dr. #100 Pleasanton, CA 94588	Colin Proudfoot	Phone: (925) 323-7171
		E-Mail: cproudfoot@childcareworks.org
		SLEB Certified: Yes <input type="checkbox"/>
City of Fremont	John Nguyen-Cleary	Phone: (323) 252-2521
		E-Mail: jnguyen-cleary@fremont.gov
		SLEB Certified: Yes <input type="checkbox"/>
City of Fremont Human Services Family Resource Center 39155 Liberty St. Suite A110 Fremont, CA 94538	Judy Schwartz	Phone: (510) 574-2007
		E-Mail: jschwartz@fremont.gov
		SLEB Certified: Yes <input type="checkbox"/>
EBCRP/Lifelong 2579 San Pablo Ave Oakland, CA 94612	Katie Mechem	Phone: (510) 388-4012
		E-Mail: kmechem@lifelongmedical.org
		SLEB Certified: Yes <input type="checkbox"/>
Family Paths 1727 Martin Luther King Jr. Way Oakland, CA 94612	Farzana Fakhry	Phone: (510) 856-6401
		E-Mail:
		SLEB Certified: Yes <input checked="" type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
Family Paths 1727 Martin Luther King Jr. Way Oakland, CA 94612	Barbara Silver	Phone: (510) 893-9230
		E-Mail: bsilver@familypaths.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>
Family Paths 1727 Martin Luther King Jr. Way Oakland, CA 94612	Nancy Morosohk	Phone: (510) 893-9230 x217
		E-Mail: nmorosohk@familypaths.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>
Family Paths 1727 Martin Luther King Jr. Way Oakland, CA 94612	Misa Trotman	Phone: (510) 893-9230
		E-Mail: mtrotman@familypaths.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>
Family Service Counseling and Community Resource Center 2208 San Leandro Blvd San Leandro, CA 94577	Anne Gregan-Ver	Phone: (510) 483-6715 x303
		E-Mail: agreganver@fsc.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>
Lao Family Community Development, Inc. 1551 23rd Ave Oakland, CA 94606	Brad Meyer	Phone: (510) 215-1212
		E-Mail: bmeyer@lfcd.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
Portia Bell Hume Center	John Thomas	Phone: (925) 363-5798
		E-Mail: johnthomas@juno.com
		SLEB Certified: Yes <input type="checkbox"/>
Portia Bell Hume Center Fremont, CA	John Hazen	Phone: (510) 566-7602
		E-Mail: jellhazen@gmail.com
		SLEB Certified: Yes <input type="checkbox"/>
Roots Community Health Center 9925 International Blvd Oakland, CA 94603	Jessica Travenia	Phone: (510) 424-1907
		E-Mail: jessica@rootsclinic.org
		SLEB Certified: Yes <input checked="" type="checkbox"/>
Tri-City Health Center	Amy Hsieh	Phone: (510) 252-6806
		E-Mail: ahsieh@tri-cityhealth.org
		SLEB Certified: Yes <input type="checkbox"/>
Tri-City Health Center	Lo Tran	Phone: (510) 750-5391
		E-Mail: ltran@tri-cityhealth.org
		SLEB Certified: Yes <input type="checkbox"/>

Company Name and Address	Representative Name	Contact Information
Unity Care Group 1400 Parkmoor Ave San Jose, CA 95126	Brigitte Ogne	Phone: (408) 971-9832 E-Mail: grants@unitycare.org SLEB Certified: Yes <input type="checkbox"/>
Youth UpRising 8711 MacArthur Blvd Oakland, CA 94605	Sabine Justilien	Phone: (510) 777-9909 E-Mail: sjustilien@youthuprising.org SLEB Certified: Yes <input checked="" type="checkbox"/>