



**OFFICE OF THE AGENCY DIRECTOR**  
1000 San Leandro Blvd., Suite 300  
San Leandro, CA 94577  
TEL (510) 618-3452  
FAX (510) 351-1367

September 4, 2018

The Honorable Board of Supervisors  
Administration Building  
1221 Oak Street  
Oakland, CA 94612

Dear Board Members:

**SUBJECT: APPROVE CONTRACT WITH FRED FINCH YOUTH CENTER FOR THE PROVISION OF FULL-SERVICE PARTNERSHIP INTENSIVE MENTAL HEALTH SERVICES FOR FISCAL YEAR 2019**

**RECOMMENDATIONS**

- A. Approve a master contract amendment with Fred Finch Youth Center (Principal: Tom Alexander, Executive Director; Location: Oakland, CA; Master Contract No. 900114; Procurement Contract No. 17293) to provide Full-Service Partnership services to youth between eight and 18 years of age and transition-age youth, for the contract period of 10/1/18—6/30/19, allowing for options to renew in subsequent fiscal years increasing the procurement contract from \$0 to \$2,703,671 (\$2,703,671 increase);
- B. Delegate authority to the Director of Health Care Services Agency or designee to execute the attached contract exhibits on your behalf; and
- C. Approve and authorize the Auditor-Controller to increase appropriations with offsetting revenues as shown in the attached Financial Recommendation.

**DISCUSSION/SUMMARY**

Behavioral Health Care Services (BHCS) contracts with community-based organizations to provide an array of outpatient and intensive mental health services. Full-Service Partnerships (FSPs) use a “whatever it takes” philosophy to maintain individuals with highest needs in the community and out of institutional settings. These programs emphasize the relationship between the provider and the client, a partnership in which a range of services are provided to help the client achieve their wellness goals.

FSP programs are funded by Proposition 63, the Mental Health Services Act (MHSA). FSPs are the most intensive level of outpatient service provided to individuals facing serious mental health issues. Due to substantive changes in demographics, patterns of acuity, and the desired FSP program model, a Request for Proposals (RFP) process was conducted between February and June of 2018 to determine providers who can best meet the needs of particular groups of individuals who require a FSP level of care.

Prior to the RFP, BHCS contracted with various agencies to provide this type of program model to transition-age youth (TAY, between 18-24 years of age), adults, older adults (60 years of age and older), individuals with long

histories of homelessness, and individuals with histories of incarceration. Prior to the RFP, there were no FSP contracts for children and youth less than 18 years of age.

The new FSPs for children will utilize the Wraparound model to deliver services, and the new TAY and older adult FSPs will utilize the Assertive Community Treatment model. The new TAY FSP will also utilize Individual Placement and Support.

BHCS is requesting approval of a contract with Fred Finch Youth Center (Fred Finch) to meet the needs of two of these FSP target populations: children between eight and 18 years of age, and TAY in the North and Central regions of the County. Contracts meeting the needs of other FSP target populations will be brought before your Board at a future date. Your Board's approval of the recommendations stated here will help bring these comprehensive services to the County's high-need clients.

This contract will be included in the payment reform pilot program initiated by BHCS. Contractors participating in that program will be eligible for additional funds on the basis of meeting specific performance measures that may be used for reinvestment in their agency's support for BHCS clients.

**SELECTION CRITERIA**

*BHCS released RFP #02-18 on February 28, 2018 for the provision of FSP services for the following Alameda County populations: Child/Youth (birth to eight years of age); Child/Youth (eight to 18 years of age); TAY (North and Central County); TAY (South and East County); adults; older adults; chronically homeless; and forensic.*

*Under this RFP, eight separate competitive bidding processes were administered to serve these separate populations. This Board Letter relates to the following competitive bidding processes in which no bid protests were received: children between eight and 18 years of age, and TAY in the North and Central regions of the County. The RFP was advertised using the General Services Agency (GSA) advertising guideline by posting on the BHCS and GSA websites. In addition, a courtesy email was sent to BHCS' contracted providers and other BHCS contacts via existing email distribution lists. BHCS held two Bidders' Conferences on March 13, 2018 and March 14, 2018 with attendance from 27 agencies.*

***Children/Youth (Eight to 18 Years of Age)***

*For the competitive bidding process for services to children and youth between eight and 18 years of age, an evaluation panel consisting of three subject matter experts from BHCS and First 5 Alameda County was conducted on June 5, 2018. BHCS received four bids for services. The evaluation panel invited Fred Finch and STARS Behavioral Health Group for oral interviews. Fred Finch was recommended for a contract award. The bidders were notified via email and certified mail of the evaluation panel's recommendation on June 22, 2018. The table below summarizes the results of this competitive bidding process and the evaluation panel's recommendations for this contract award.*

<b>Bidder</b>	<b>Certified, Small, Local or Emerging</b>	<b>Score</b>
<b>Fred Finch</b>	<b>No</b>	<b>397</b>
Lincoln	No	277
Seneca Family of Agencies	No	297
STARS Behavioral Health Group	No	352

***TAY (North and Central)***

*For the competitive bidding process for services to TAY in the North and Central regions, an evaluation panel consisting of four subject matter experts from BHCS, Social Services Agency, and Santa Clara County was conducted on June 4, 2018. BHCS received four bids for services. The evaluation panel invited Fred Finch and STARS Behavioral Health Group for oral interviews. Fred Finch was recommended for a contract award. The bidders were notified via email and certified mail of the evaluation panel's recommendation on June 22, 2018. The table below summarizes the results of this competitive bidding process and the evaluation panel's recommendations for this contract award.*

<b>Bidder</b>	<b>Certified, Small, Local or Emerging</b>	<b>Score</b>
<b>Fred Finch</b>	<b>No</b>	<b>426</b>
<i>Family Service Agency/Felton</i>	<i>No</i>	<i>276</i>
<i>STARS Behavioral Health Group</i>	<i>No</i>	<i>363</i>
<i>Sunny Hills Services</i>	<i>Yes</i>	<i>334</i>

*Fred Finch is a local, non-profit community-based organization and is exempt from requirements under the Small, Local and Emerging Business (SLEB) Program.*

**FINANCING**

Funding for this contract is from funds already in the BHCS budget and additional funding from the Mental Health Services Act, Medi-Cal, and 2011 Realignment per the attached Financial Recommendation. There is no increase in net County cost as a result of your approval.

Sincerely,

DocuSigned by:  


CB284AE84C50405...  
Colleen Chawla, Director

Alameda County Health Care Services Agency