



ALCOHOL, DRUG & MENTAL HEALTH SERVICES
MANUEL J. JIMÉNEZ JR., MA, MFT, DIRECTOR

2000 Embarcadero Cove, Suite 400
Oakland, California 94606
(510) 567-8100 / TTY (510) 533-5018

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To: **Full Service Partnership (FSP) Programs & Community Stakeholders**

From: **Karyn Tribble, PsyD, LCSW, BHCS Deputy Director** 

CC: **BHCS Expanded Leadership Team**

RE: **UPDATE - BHCS FSP RFP Planning Process**

Dear Full Service Partnership (FSP) Programs & Community Stakeholders:

Overview

We are taking this opportunity to provide a formal update regarding our planning process and discussions of a competitive Request for Proposal (RFP) for FSP programs.

As many of you are aware, we distributed a letter in August 2015 explaining our rationale and detailing our intention to RFP the FSPs within our system. To that end, we have spent the last year as a department reviewing our FSP programs and gathering a deeper understanding of the current needs for those services as compared with their original implementation from almost 10 years ago. This was accomplished through examining current contracts, any related policies and procedures, contractual obligations, review of provider outcomes, a review of Medi-Cal demographic information, utilization, and through various other means to establish an internal understanding of the status of current FSP services and needs of the community.

Through this process, our department has been able to draw several conclusions regarding future directions that may be of benefit to our system, our clients, and families being served by FSPs, which represent our highest level and most intensive outpatient service. We understand that the demand and need for services continues to be great, and believe that a potential system redesign through the contents of a competitive bid can help us to enhance and expand upon current service delivery/billing structures.



Summary

We will continue moving forward with our planning process with an ultimate goal of issuing a formal RFP in FY 2017-18. In order to gain interest and generally inform our system and stakeholders of this process prior to its release, BHCS will issue a Request for Interest (RFI) in or around January of 2017. At that time, stakeholders will be afforded with an opportunity to provide feedback, receive further information regarding the process, and may express their interest in being a part of the FY 17-18 competitive bid and RFP process. Please note that current or prospective providers who chose not to respond to the RFI will not be precluded from applying for the eventual RFP.

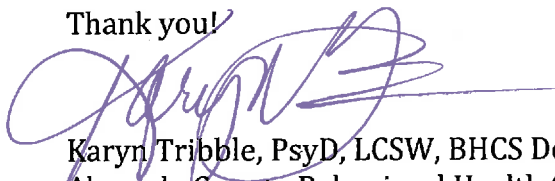
Key elements currently being considered by the department involve the inclusion of a structure which ensures:

- **Results Based Accountability (RBA)**; wherein the transparent use of population and program specific goals help to shape the service delivery system;
- **Potential shifts from Actual Cost payment structures to a Fee for Service/ Rate-based Reimbursement structure**; and an exploration of other potential incentive-based payment processes;
- **Client Housing Supports** are not fundamentally tied to FSP enrollment; but may be accessed through a separate BHCS managed process with linkages to broader healthcare systems within the community.

Next Steps

Specific information will be provided regarding the key elements noted above; and any impacts to current contractors as part of the RFI and eventual RFP process.

Thank you!



Karyn Tribble, PsyD, LCSW, BHCS Deputy Director
Alameda County Behavioral Health Care Services