



ALCOHOL, DRUG & MENTAL HEALTH SERVICES
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**COUNTY OF ALAMEDA BEHAVIORAL HEALTH CARE SERVICES (BHCS)
 ADDENDUM NO. 1
 TO
 RFP NO. R14-02
 FOR
 MEDICATION SUPPORT**

NOTICE TO BIDDERS

This county of alameda, BHCS RFP Addendum has been electronically issued to potential bidders via e-mail. E-mail addresses used are those in the county's small local emerging business (SLEB) vendor database or from other sources. If you have registered or are certified as a SLEB please ensure that the complete and accurate e-mail address is noted and kept updated in the SLEB vendor database. This RFP Addendum will also be posted on the BHCS website located at <http://www.acbhcs.org/Docs/docs.htm#Procurement> and the general services agency (GSA) contracting opportunities website located at & http://www.acgov.org/gsa/purchasing/bid_content/contractopportunities.jsp.

This document includes points that may not have been sufficiently emphasized in either the Bidders' Conferences or the Request for Proposals (RFP). **The Addendum is the final word and response from the County.**

Changes are noted in **yellow highlight and bold** while deletions are noted in ~~strikethrough~~.

CLARIFICATIONS & CORRECTIONS/CHANGES THAT PERTAIN TO...

I. RFP

- Section I.C. Scope, page 5, added the following paragraph:

While the scope of work shall predominantly be medication management services, it shall also include other adjunctive clinical services (i.e., collateral, brokerage, individual and/or group therapy) that will help meet the client needs to successfully transition to primary care.

- Section I. F.1. Experience with Priority Population Needs and Service Delivery Approach, page 7, changed first paragraph, second sentence to:

Medication **Level III** support will also be a primary referral for consumers with moderate to severe disorders who do not require Level I or II services (see Appendix B for BHCS definition of Levels of Service) and who upon stable medication **behavioral health** management can be transitioned to primary care.

- Section I. F.2. Planned Organizational Infrastructure and Staffing, page 8, changed last bullet to:

- Minimum of** ~~Up to 5~~ **4** client **medication** visits per year

- Section I. F.2. Planned Organizational Infrastructure and Staffing, page 9, changed second paragraph to:



In addition to the clinical team who will have the primary task of prescribing and evaluating medications, program staff shall also include care extenders who will **provide brokerage, brief therapy, and** facilitate and support linkages to primary care.

- Section I. F.2. Planned Organizational Infrastructure and Staffing, page 9, changed third paragraph under #2 to:

2. Mental Health Services

- Collateral
- Brief Individual and/or Group Therapy (not to exceed 12 sessions)**

- The Calendar of Events, page 12, have been modified as follows:

Event	Date/Location	
Request for Proposals (RFP) Issued	Friday, August 15, 2014	
Bidder's Written Questions Due	By 5:00 pm on the day of 2 nd Bidder's Conference – BHCS strongly encourages Bidders to submit written questions earlier.	
1 st Bidders' Conference	Friday August 29, 2014	9:30 am – 11:30 am 1900 Embarcadero Cove, Ste 205, 2 nd flr (Wildcat Canyon Room)
2 nd Bidders' Conference	Friday August 29, 2014	1:30 pm – 3:30 pm 951 Turner Ct, Hayward (Conference Rm 230 ABC)
Addendum Issued	Monday, September 8, 2014	
Proposals Due	Friday, October 10, 2014 by 2:00 pm	
Review/Evaluation Period	October 13, 2014 through October 24, 2014	
Oral Interviews (as needed)	October 27, 2014	
Award Recommendation Letters Issued	November 3, 2014	
Board Agenda Date	February 2015	
Contract Start Date	February 1, 2015	

- Section II. G. Table 3. page 24, the last two bullets under #6a, changed to:

- How well did Bidder respond to polypharmacy and?
- How well did the bidder respond to urgent prescription need of clients?**

- Section II. K. Notice of Award, page 28, changed third paragraph to:

At the conclusion of the RFP **response evaluation** process, debriefings for unsuccessful Bidders may be scheduled and shall be restricted to discussion of the unsuccessful Bidder's proposal.

- Section II. K. Notice of Award, page 28, changed last paragraph to:

All submitted proposals shall be made available upon request no later than five (5) business **calendar** days before approval of the award and contract is scheduled to be heard by the Board of Supervisors.

II. FILLABLE FORMS TEMPLATE

- Service Hours, page 31, changed to:

- Include the Total Hours and Gross Cost to be provided for twelve months for:
 - Case Management/Brokerage

- Mental Health (**Collateral and Therapy**) – **NOTE: Include in your Budget Narrative the split in units.**
 - Medication Support
- SLEB Partnering Information Sheet, page 37, deleted and replaced with the revised version to include **Bidder's Name/Title and Address**. Please use the REVISED Fillable Forms Template which contains the new version.

III. BUDGET TEMPLATE

- The Budget Template is deleted and replaced with the REVISED Budget Template to include **Therapy**.

BIDDER QUESTIONS THAT PERTAIN TO...
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Q. 1. The Fillable Template states that Bidders not meeting SLEB criteria must subcontract 20% of the bid though the RFP does not reference this. Is this a requirement that will disqualify a non-SLEB if it does not subcontract 20%? What if a Bidder is local but not SLEB?

If the awarded Bidder is unable to meet the SLEB requirements, BHCS may submit a request for a waiver and provide appropriate justification. Please submit your bid and state your reasons if you are not able to meet the requirements.

Q. 2. Do TAY (18-25) qualify as experience with the “Priority Population?”

Yes.

Q. 3. Can you talk about the collateral and brokerage service? Elaborate a bit more.

See Glossary on page 29 for definitions of each.

Medi-Cal only clients—may bill for these services separately and distinctly when the service meets the definition provided in the glossary. These are Medi-Cal only billable codes and may be claimed by: MD, DO, CNS/NP, PA, PhD, LCSW, MFT, Registered and Waivered Interns, and (with appropriate training and experience) MHRS and Adjunct Staff.

Medi-Medi Clients— Providers that may bill Medicare directly include PhD, LCSW, MD, DO, APN (CNS/NP) and PA. Each has specific codes for which they may claim to Medicare.

Q. 4. Licensure requirements, if necessary.

It is expected that all services provided to Medi-Medi clients will first be billed to Medicare. Therefore, Providers must be eligible to bill Medicare - and provide Medicare billable services. The following service categories may be billed by the listed Providers:

- i. E/M Medical Providers: MD, DO, APN (CNS/NP), PA
- ii. Psychotherapy (Individual & Group): PhD, LCSW, Medical Providers MD and DO, and other Medical Providers (with appropriate training and experience) CNS/NP, PA

Please note you may have a Clinical Psychologist or Licensed Clinical Social worker who is the required provider for psychotherapy services with the Medi/Medi clients, but who also supervises registered or waived interns who provide psychotherapy services for the Medi-Cal only clients.

Q. 5. Does the model support nurses leading medication groups? Specifically “incident to.”

There is no known way to bill Medicare for a group led by an RN (only). As allowed by Medicare--RN's may provide a “Nurse visit—99211” as “incident to” the prescriber.

BIDDER'S CONFERENCES ATTENDEES

The following participants attended the Bidders' Conferences:

Company Name / Address	Representative	Contact Information
Anka BHI 1850 Gateway Blvd, Ste 900 Concord, CA 94520	Karen Wise	Phone: 925.825.4700
		E-Mail: KWise@ankabhi.org
		Certified SLEB:
TARS 7677 Oakport St, Suite 1010 Oakland, CA 94621	Karly Wiley	Phone: 510.352.9200 x210
		E-Mail: kwiley@starsinc.com
		Certified SLEB: No
BHR Corp 5674 Stoneridge Blvd., Suite 207 Pleasanton, CA 94588	Cedric Hurskin	Phone: 925.520.0005
		E-Mail: Churskin@bhrcorp.org
		Certified SLEB: Yes
Schuman-Liles 10850 MacArthur Blvd., # 300 Oakland, CA 94605	Patricia Van Hook	Phone: 510.569.9334 x2013
		E-Mail: trishvanhook@yahoo.com
		Certified SLEB:
Pathways to Wellness 5674 Stoneridge Blvd., Suite 207 Pleasanton, CA 94588	Chris Esguerra	Phone: 925.520.0005 x113
		E-Mail: cesguerra@bhrcorp.org
		Certified SLEB: